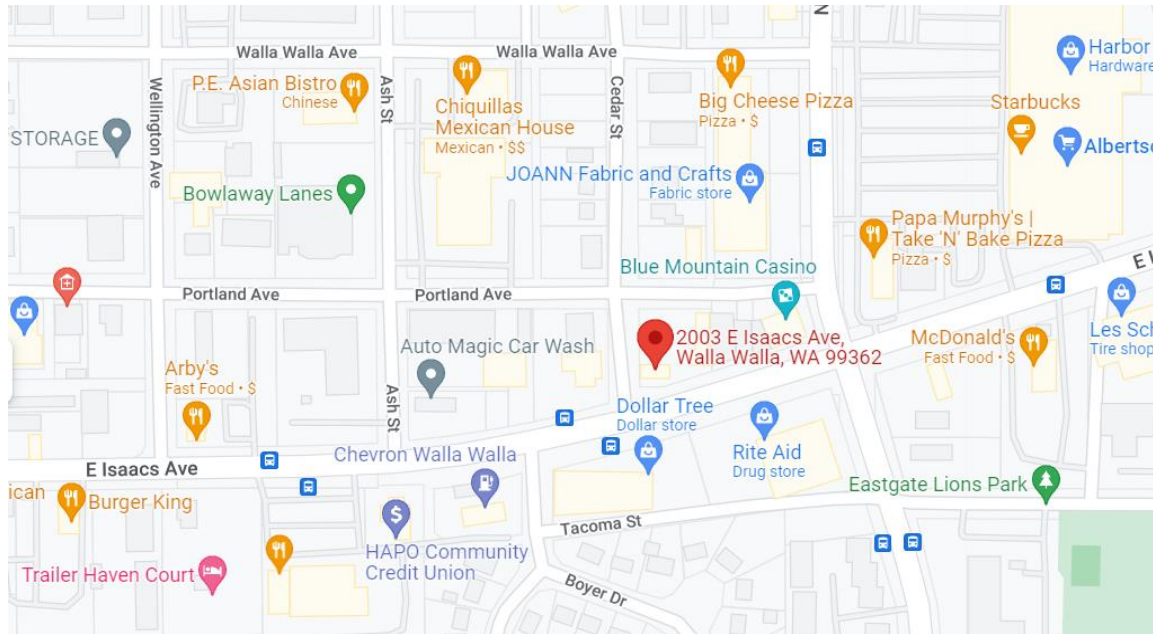


**Baskin Robbins (2003 E Issacs Ave, Walla Walla, Washington 99362)
\$275,000**



Store	Trailing 12 Months Ending 3/31/22	Managed Cash Flow	Owner-Operated Cash Flow
2003 E Issacs Ave	\$549,905	\$77,947	\$126,865



ses/decreases in costs. Analysis is for proforma

enjoy exceptional brand support from

2 wks virtual/ 1 wk local hands-on
3 weeks

None
No
\$25 (base rent) or 6%

1100
15
\$50,000

from a Dollar Tree and Rite Aid. Seller's
to replace them.

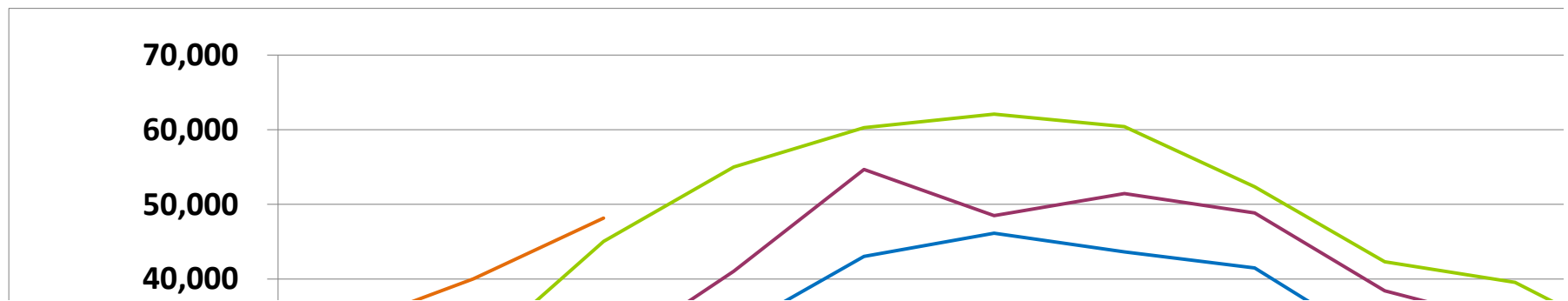
by agreement and cannot share the
to visit the location(s) as a customer,
sale can hurt the business.

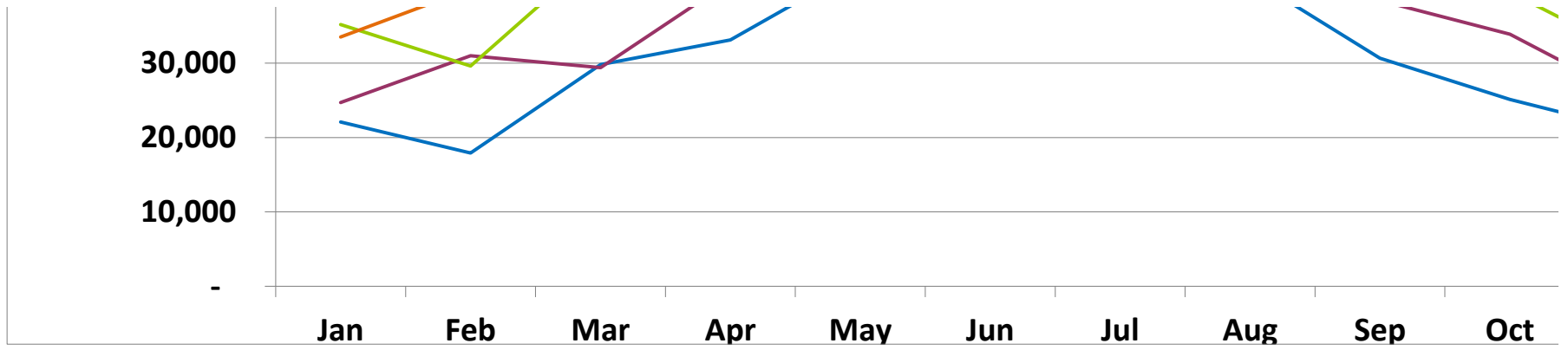


MONTHLY SALES

Baskin Robbins

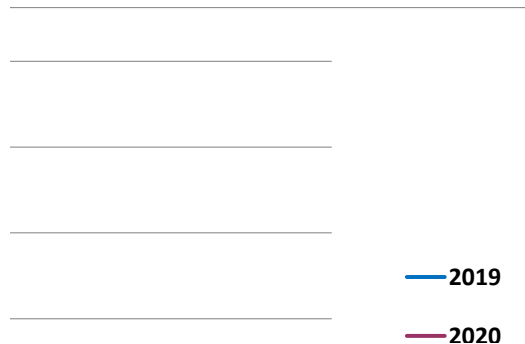
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct
2019	\$22,084	\$17,920	\$29,803	\$33,123	\$43,028	\$46,140	\$43,631	\$41,492	\$30,670	\$25,118
2020	\$24,720	\$31,002	\$29,409	\$41,052	\$54,675	\$48,496	\$51,438	\$48,862	\$38,436	\$33,912
\$ +/-	\$2,636	\$13,082	(\$394)	\$7,929	\$11,647	\$2,356	\$7,807	\$7,370	\$7,766	\$8,794
% +/-	12%	73%	-1%	24%	27%	5%	18%	18%	25%	35%
2020	\$24,720	\$31,002	\$29,409	\$41,052	\$54,675	\$48,496	\$51,438	\$48,862	\$38,436	\$33,912
2021	\$35,201	\$29,613	\$45,057	\$55,007	\$60,281	\$62,088	\$60,403	\$52,371	\$42,323	\$39,565
\$ +/-	\$10,481	(\$1,389)	\$15,648	\$13,955	\$5,606	\$13,592	\$8,965	\$3,509	\$3,887	\$5,653
% +/-	42%	-4%	53%	34%	10%	28%	17%	7%	10%	17%
2021	\$35,201	\$29,613	\$45,057	\$55,007	\$60,281	\$62,088	\$60,403	\$52,371	\$42,323	\$39,565
2022	\$33,527	\$40,036	\$48,162	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$ +/-	(\$1,674)	\$10,423	\$3,105							
% +/-	-5%	35%	7%							

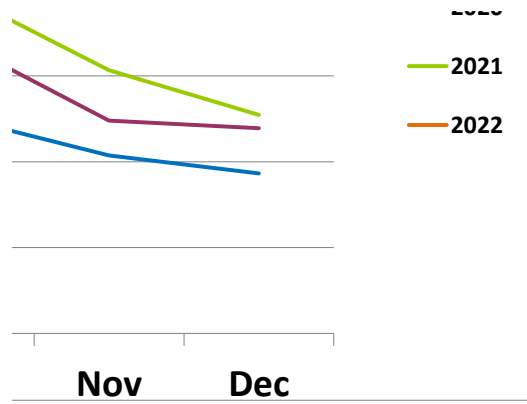






Nov	Dec	TOTAL
\$20,749	\$18,649	\$372,407
\$24,800	\$23,909	\$450,711
\$4,051	\$5,260	\$78,304
20%	28%	21%
\$24,800	\$23,909	\$450,711
\$30,684	\$25,458	\$538,051
\$5,884	\$1,549	\$87,340
24%	6%	19%
\$30,684	\$25,458	\$538,051
\$0	\$0	\$121,725
		\$11,854
		11%







Ba

PROFORMA - MANAGED

Trailing 12 Months Ending 3/31/22		
SALES	\$ 549,905	
COGS:	\$ 179,819	32.7%
Crew Labor:	\$ 112,181	20.4%
GM:	\$ 45,760	8.3%
Payroll Taxes*:	\$ 10,898	6.9%
R&M:	\$ 7,149	1.3%
Utilities:	\$ 16,160	2.9%
Rent:	\$ 32,000	5.8%
Personal Property Tax:	\$ 3,160	0.6%
Local Advertising:	\$ 2,200	0.4%
Nat'l Advertising:	\$ 32,444	5.9%
Royalty:	\$ 5,499	1.0%
Insurance:	\$ 1,280	0.2%
Bank Charges:	\$ 20	0.0%
Credit Card Fees:	\$ 9,348	1.7%
Outside Services:	\$ 1,850	0.3%
Laundry/Uniforms:	\$ 810	0.1%
Pest Control:	\$ 700	0.1%
Security:	\$ 330	0.1%
Permits & Licenses:	\$ 450	0.1%
Cash Over/Short:	\$ 550	0.1%
Other G&A:	\$ 9,350	1.7%
Total Expenses:	\$ 471,958	85.8%
Managed Cash Flow:	\$ 77,947	14.2%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by the Seller. Buyers complete a summary review. These materials should not replace a professional review. Buyers should not rely on these materials as definitive, but should instead



skin Robbins

PROFORMA - OWNER OPERATED

Trailing 12 Months Ending 3/31/22		
SALES	\$ 549,905	
COGS:	\$ 179,819	32.7%
Crew Labor:	\$ 112,181	20.4%
Assume Owner is GM		
Payroll Taxes*:	\$ 7,740	6.9%
R&M:	\$ 7,149	1.3%
Utilities:	\$ 16,160	2.9%
Rent:	\$ 32,000	5.8%
Personal Property Tax:	\$ 3,160	0.6%
Local Advertising:	\$ 2,200	0.4%
Nat'l Advertising:	\$ 32,444	5.9%
Royalty:	\$ 5,499	1.0%
Insurance:	\$ 1,280	0.2%
Bank Charges:	\$ 20	0.0%
Credit Card Fees:	\$ 9,348	1.7%
Outside Services:	\$ 1,850	0.3%
Laundry/Uniforms:	\$ 810	0.1%
Pest Control:	\$ 700	0.1%
Security:	\$ 330	0.1%
Permits & Licenses:	\$ 450	0.1%
Cash Over/Short:	\$ 550	0.1%
Other G&A:	\$ 9,350	1.7%
Total Expenses:	\$ 423,040	76.9%
Owner-Operated Cash Flow:	\$ 126,865	23.1%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

ts provided by Seller and were prepared by FranBizNetwork to help prospective the Buyer's review of actual books and records and a thorough due diligence process. d consult the actual due diligence documents.