



CONFIDENTIAL Executive Summary

SUB

SANDWICH

Purchase Price:	\$460,000	#12239
Total Annual Sales*:	\$636,765	850 Hwy 101
Inventory:	\$3,500	Crescent City, CA 95531
Managed Cash Flow**:	\$128,148	

List price does not include inventory, franchise transfer fees, or lease security deposits.

* Trailing 12 Months Ending 6/30/21

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Subway is the world's #1 QSR chain with over 43,000 restaurants in 110 countries. Franchisor requires sufficient net worth and liquidity, and buyer must live in the area.

Franchise Agreement Expiration: 9/2/2040

Transfer Fee: \$5,000

Training Location: 2 weeks

Royalty: 8.0%

Advertising: 4.75%

Training Period: Milford, CT

Remodel Requirements: Due asap, approx \$35-45K

Lease Information:

Monthly Base Rent: \$2,239

Options: 2x5yr

Security Deposit: Approx. \$2500

Percentage Rent: N/A

CAM: Included

Real Property Available: No

Expiration: 12/31/2024

Monthly Property Tax: Included

Increases: N/A

Location Details:

Business Established: 4/13/1992

Building Type: Inline

Building Size: 1,020 SF

Owner Since: 9/2/2020

Seating: TBD

Employees: 8

Hours of Operation: 8a-10p

Licenses Needed: Business, Health

Equipment Value: Approx \$7,500

Inline location near the intersection of Northcrest Dr and Highway 101. Unit is facing the road for high visibility. The Home Depot is located directly across the street. Other businesses in area include the CA DOT, CVS, Dollar Tree and Big 5 Sporting Goods.

Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.

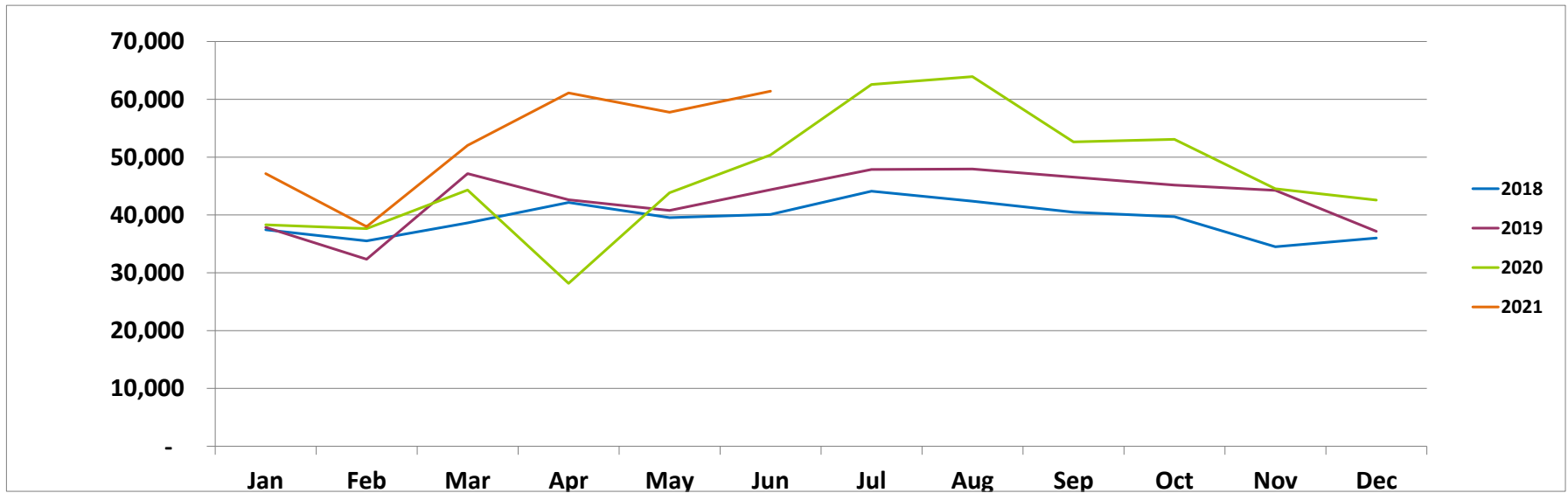


SUB SANDWICH

MONTHLY SALES

#12239

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
2018	\$37,448	\$35,504	\$38,639	\$42,150	\$39,534	\$40,084	\$44,113	\$42,373	\$40,479	\$39,715	\$34,504	\$36,009	\$470,552
2019	\$37,869	\$32,348	\$47,151	\$42,639	\$40,796	\$44,361	\$47,860	\$47,953	\$46,539	\$45,158	\$44,267	\$37,169	\$514,109
\$ +/-	\$421	(\$3,156)	\$8,512	\$489	\$1,262	\$4,277	\$3,747	\$5,580	\$6,060	\$5,443	\$9,763	\$1,160	\$43,557
% +/-	1%	-9%	22%	1%	3%	11%	8%	13%	15%	14%	28%	3%	9%
2019	\$37,869	\$32,348	\$47,151	\$42,639	\$40,796	\$44,361	\$47,860	\$47,953	\$46,539	\$45,158	\$44,267	\$37,169	\$514,109
2020	\$38,307	\$37,646	\$44,326	\$28,174	\$43,834	\$50,370	\$62,576	\$63,926	\$52,641	\$53,068	\$44,524	\$42,563	\$561,956
\$ +/-	\$438	\$5,298	(\$2,825)	(\$14,464)	\$3,038	\$6,009	\$14,716	\$15,974	\$6,103	\$7,909	\$257	\$5,394	\$47,847
% +/-	1%	16%	-6%	-34%	7%	14%	31%	33%	13%	18%	1%	15%	9%
2020	\$38,307	\$37,646	\$44,326	\$28,174	\$43,834	\$50,370	\$62,576	\$63,926	\$52,641	\$53,068	\$44,524	\$42,563	\$561,956
2021	\$47,160	\$37,984	\$52,045	\$61,093	\$57,775	\$61,410	\$0	\$0	\$0	\$0	\$0	\$0	\$317,466
\$ +/-	\$8,853	\$338	\$7,719	\$32,919	\$13,941	\$11,040							\$74,809
% +/-	23%	1%	17%	117%	32%	22%							31%





SUB SANDWICH

#12239 PROFORMA

Trailing 12 Months Ending 6/30/21		
SALES	\$ 636,765	
COGS:	\$ 154,734	24.3%
Labor:	\$ 168,743	26.5%
Workers Comp*:	\$ 3,375	2.0%
Payroll Taxes*:	\$ 25,311	15.0%
R&M:	\$ 8,278	1.3%
Utilities:	\$ 21,770	3.4%
Rent:	\$ 26,866	4.2%
Nat'l Advertising:	\$ 30,246	4.8%
Royalty:	\$ 50,941	8.0%
Insurance:	\$ 3,150	0.5%
Bank Charges:	\$ 300	0.0%
Credit Card Fees:	\$ 9,551	1.5%
Professional Services:	\$ 1,500	0.2%
Outside Services:	\$ 1,600	0.3%
Security:	\$ 1,120	0.2%
Permits & Licenses:	\$ 495	0.1%
Cash Over/Short:	\$ 637	0.1%
Total Expenses:	\$ 508,617	79.9%
Managed Cash Flow:	\$ 128,148	20.1%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.