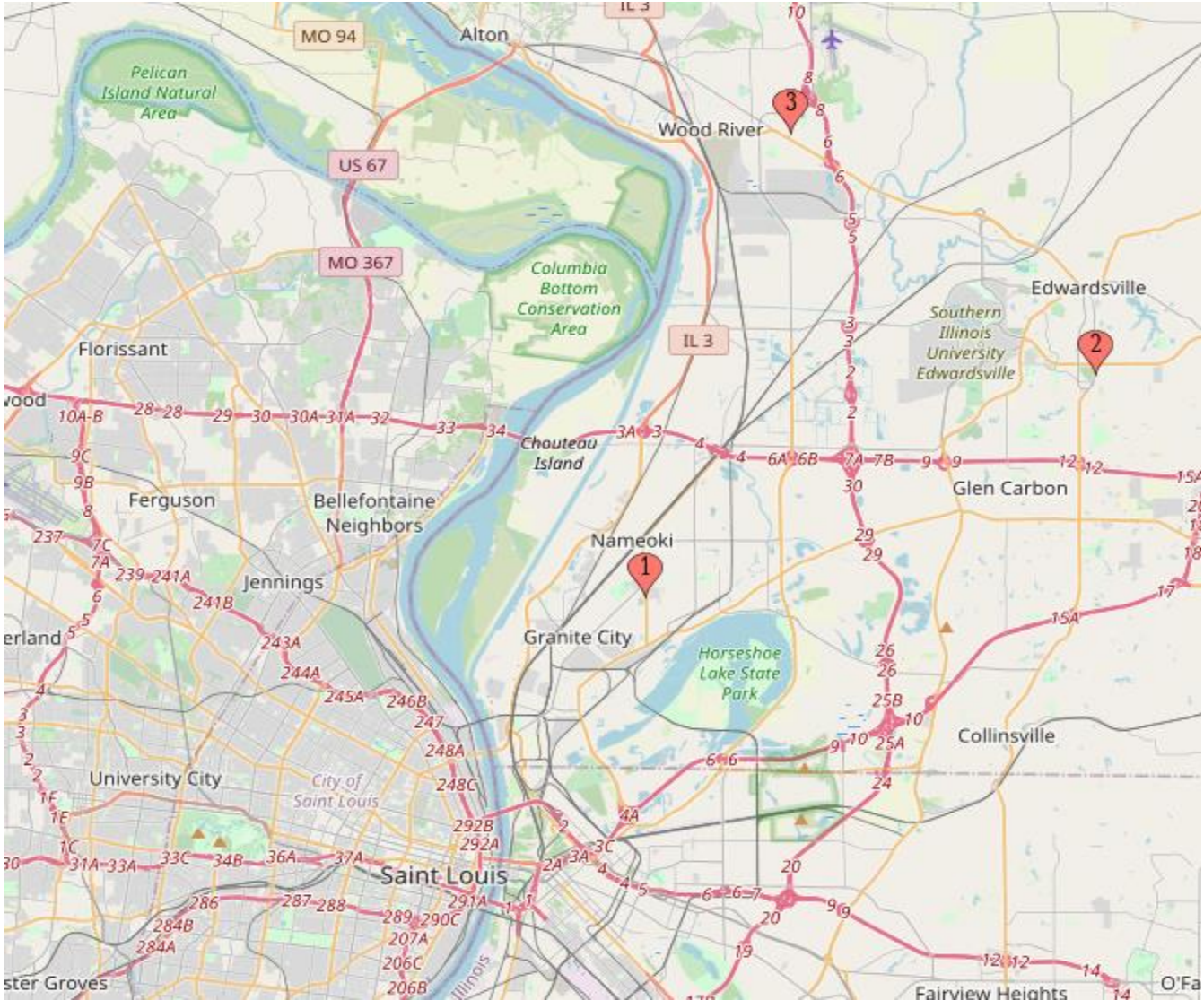


**3 FANTASTIC SAM'S, IL**  
**\$75,000**  
**For Package Deal**



**Units are approximately 20 minutes from one another near the border of St. Louis, MO.**

Store	Trailing 12 Months Ending 03/31/21	Managed Cash Flow
Granite City, IL	\$137,913	-\$13,719
Edwardsville, IL	\$253,609	-\$6,296
Wood River, IL	\$256,194	\$16,116
<b>TOTAL</b>	<b>\$647,716</b>	<b>-\$3,899</b>



## CONFIDENTIAL Executive Summary

Purchase Price:	\$75,000 Package of 3
Total Annual Sales*:	\$137,913
Inventory:	\$11,000
Managed Cash Flow**:	-\$13,719

**Fantastic Sams #10180**

**3210 Nameoki Road  
Granite City, IL 62040**



**List price does not include inventory, franchise transfer fees, or lease security deposits.**

\* Trailing 12 Months Ending 03/31/21

\*\* Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

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### Franchise Information:

From opening his first salon in 1974 to creating the first full-service hair salon franchise, Fantastic Sams founder Sam Ross is a pioneer in the salon franchise industry. Now, with over 800+ locations across the country, Fantastic Sams continues to lead the way. Fantastic Sams is the proud recipient of a number of awards, including ranking in the top 200 franchise systems by Franchise Times and recognition as one the top 500 franchises by Entrepreneur magazine. Franchisor requirements are a minimum net worth of \$500,000 and at least \$100,000 in liquid capital.

Franchise Agreement Expiration: 7/1/2025

Royalty: Weekly \$373

Remodel Requirements: TBD - Buyer's Responsibility

Transfer Fee: \$7,500

Advertising: RAF \$50 NAF \$146

Training Location: St. Louis, MO

Training Period: 2 weeks

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### Lease Information:

Monthly Base Rent: \$2,108

Percentage Rent: None

Expiration: 2/27/2023

Options: 1x5 yr

CAM: \$478

Monthly Property Tax: Included

Security Deposit: \$2,000

Real Property Available: No

Increases: TBD

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### Location Details:

Business Established: 2/28/2005

Owner Since: 2/28/2005

Hours of Operation: MWTF 10am -5:30pm Sat/Sun 9a

Building Type: Shopping Ctr

Seating: 8 Chairs

Licenses Needed: Business

Building Size: 2,000 SF

Employees: 5 P/T

Equipment Value: \$25,000

Fantastic Sams offers a whole range of services, cuts, color, waxing — at an affordable price. Stylists are trained by a regional educator, an experienced cosmetologist who can teach the latest trends and techniques. Located on corner of Nameoki Rd and Jill Ave in the Bellemore Village Shopping Center. Nextdoor to Region's Bank and Firehouse Subs. Across from Coolidge Jr. High School with large residential area.

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**Remember you have agreed to keep all FranBizNetwork listings confidential.**

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.





**FANTASTIC SAM'S**  
CUT & COLOR

**Fantastic Sams #10180**  
**PROFORMA**

Trailing 12 Months Ending 03/31/21		
SALES	\$ 137,913	
COGS:	\$ 11,461	8.3%
Crew Labor:	\$ 62,061	45.0%
GM	\$ 15,000	14.0%
Workers Comp*:	\$ 2,050	2.7%
Payroll Taxes*:	\$ 6,165	8.0%
R&M:	\$ 2,676	1.9%
Shop Supplies	\$ 1,558	1.1%
Utilities:	\$ 9,399	6.8%
Rent:	\$ 14,438	10.5%
Nat'l Advertising:	\$ 5,517	4.0%
Royalty:	\$ 8,275	6.0%
Insurance:	\$ 1,897	1.4%
Bank Charges:	\$ 600	0.4%
Credit Card Fees:	\$ 2,110	1.5%
Professional Services:	\$ 4,500	3.3%
Outside Services:	\$ 1,426	1.0%
Laundry/Uniforms:	\$ 516	0.4%
Security:	\$ 828	0.6%
Permits & Licenses:	\$ 133	0.1%
Employee Benefits:	\$ 693	0.5%
Other G&A:	\$ 331	0.2%
Total Expenses:	\$ 151,632	109.9%
Managed Cash Flow:	\$ (13,719)	-9.9%

\*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.



## CONFIDENTIAL Executive Summary



Purchase Price: \$75,000 Package 3  
Total Annual Sales\*: \$253,609  
Inventory: \$8,177  
Managed Cash Flow\*\*: -\$6,296

**Fantastic Sams #10086**  
**2100 Troy Road #102**  
**Edwardsville, IL 62025**

**List price does not include inventory, franchise transfer fees, or lease security deposits.**

\* Trailing 12 Months Ending 03/31/21

\*\* Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

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### Franchise Information:

over 800+ locations across the country, Fantastic Sams continues to lead the way. Fantastic Sams is the proud recipient of a number of awards, including ranking in the top 200 franchise systems by Franchise Times and recognition as one the top 500 franchises by Entrepreneur magazine. Franchisor requirements are a minimum net worth of \$500,000

Franchise Agreement Expiration: 2/23/2028

Transfer Fee: \$7,500

Training Location: St Louis, MO

Royalty: \$373 Week

Advertising: RAF \$50/NAF \$146 Wee

Training Period: 2 weeks

Remodel Requirements: TBD - Buyer's Responsibility

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### Lease Information:

Monthly Base Rent: \$3,208

Options: 1x5yr

Security Deposit: \$3,500

Percentage Rent: None

CAM: \$769

Real Property Available: None

Expiration: 8/31/2026

Monthly Property Tax: Included

Increases: TBD

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### Location Details:

Business Established: 8/31/2006

Building Type: Strip Mall

Building Size: 1400 SF

Owner Since: 8/31/2006

Seating: 8

Employees: 1/FT Mgr 8/PT Employees

Hours of Operation: M-F 10am-5:45pm, Sat 9-4:45pm

Licenses Needed: Business/Health

Equipment Value: \$25,000

Fantastic Sams offers a whole range of services, cuts, color, waxing — at an affordable price. Stylists are trained by a regional educator, an experienced cosmetologist who can teach the latest trends and techniques. Located on Troy Road nextdoor to Cold Stone Creamery and Wingstop. Close by to Edwardsville High School and Southern Illinois University Edwardsville and residential homes.

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## Fantastic Sams #10086 PROFORMA

Trailing 12 Months Ending 03/31/21		
SALES	\$ 253,609	
COGS:	\$ 19,021	7.5%
Crew Labor:	\$ 114,124	45.0%
GM	\$ 25,000	7.9%
Workers Comp*:	\$ 1,697	1.2%
Payroll Taxes*:	\$ 3,047	2.2%
R&M:	\$ 1,674	0.7%
Utilities:	\$ 7,893	3.1%
Rent:	\$ 47,728	18.8%
Nat'l Advertising:	\$ 10,144	4.0%
Royalty:	\$ 15,217	6.0%
Insurance:	\$ 1,898	0.7%
Bank Charges:	\$ 600	0.2%
Credit Card Fees:	\$ 2,536	1.0%
Permits & Licenses:	\$ 150	0.1%
Employee Benefits:	\$ 1,161	0.5%
Total Expenses:	\$ 259,905	102.5%
Other Income:	\$ -	0.0%
Managed Cash Flow:	\$ (6,296)	-2.5%

\*Workers Comp and Payroll Taxes shown as a % of Total Labor.

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## CONFIDENTIAL Executive Summary

Purchase Price: \$75,000 Package of 3  
Total Annual Sales\*: \$256,194  
Inventory: \$7,000  
Managed Cash Flow\*\*: \$16,116

**Fantastic Sams #10764**  
**1828 Vaughn Road**  
**Wood River, IL 62095**



**List price does not include inventory, franchise transfer fees, or lease security deposits.**

\* Trailing 12 Months Ending 3/31/21

\*\* Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

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### Franchise Information:

over 800+ locations across the country, Fantastic Sams continues to lead the way. Fantastic Sams is the proud recipient of a number of awards, including ranking in the top 200 franchise systems by Franchise Times and recognition as one the top 500 franchises by Entrepreneur magazine. Franchisor requirements are a minimum net worth of \$500,000

Franchise Agreement Expiration: 4/1/2022

Transfer Fee: \$7,500

Training Location: St. Louis, MO

Royalty: Weekly \$373

Advertising: RAF \$50 NAF \$146

Training Period: 2 weeks

Remodel Requirements: TBD - Buyer Responsibility

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### Lease Information:

Monthly Base Rent: \$2,055

Options: 1x5yr

Security Deposit: TBD

Percentage Rent: None

CAM: \$350

Real Property Available: No

Expiration: 9/30/2020

Monthly Property Tax: Included

Increases: TBD

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### Location Details:

Business Established: 9/30/2007

Building Type: units

Building Size: 1400 SF

Owner Since: 9/30/2007

Chairs: 8

Employees: 6 P/T

Hours of Operation: MWTf 10am -5:30pm Sat/Sun 9a

Licenses Needed: Business/Health

Equipment Value: \$25,000

Fantastic Sams offers a whole range of services, cuts, color, waxing — at an affordable price. Stylists are trained by a regional educator, an experienced cosmetologist who can teach the latest trends and techniques. Located on Vaughn Road and Wesley Drive in three unit building shared with State Farm. Plenty of parking. Across the street is Wood River Soccer/Skate Park. Competition includes: Great Clips, Rhonda's Hair Co.

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## Fantastic Sams #10764 PROFORMA

Trailing 12 Months Ending 3/31/21		
SALES	\$ 256,194	
COGS:	\$ 21,725	8.5%
Crew Labor:	\$ 102,478	40.0%
GM	\$ 20,000	8.0%
Workers Comp*:	\$ 2,009	1.6%
Payroll Taxes*:	\$ 6,467	5.3%
R&M:	\$ 1,691	0.7%
Utilities:	\$ 6,862	2.7%
Rent:	\$ 39,525	15.4%
Nat'l Advertising:	\$ 10,248	4.0%
Royalty:	\$ 15,372	6.0%
Insurance:	\$ 1,898	0.7%
Bank Charges:	\$ 600	0.2%
Credit Card Fees:	\$ 3,766	1.5%
Professional Services:	\$ 4,500	1.8%
Permits & Licenses:	\$ 360	0.1%
Employee Benefits:	\$ 2,118	0.8%
<b>Total Expenses:</b>	<b>\$ 240,078</b>	<b>93.7%</b>
<b>Managed Cash Flow:</b>	<b>\$ 16,116</b>	<b>6.3%</b>

\*Workers Comp and Payroll Taxes shown as a % of Total Labor.

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