



CONFIDENTIAL Executive Summary

SUB

SANDWICH

Purchase Price:	\$100,000	Subway #55097
Total Annual Sales*:	\$392,340	432 Blossom Hill Rd.
Inventory:	\$3,500	San Jose, CA 95125
Managed Cash Flow**:	\$31,159	

List price does not include inventory, franchise transfer fees, or lease security deposits.

* YE 2019

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Subway is the world's #1 QSR chain with over 43,000 restaurants in 110 countries. Franchisor requires sufficient net worth and liquidity, and buyer must live in the area.

Franchise Agreement Expiration: 1/16/2039	Transfer Fee: \$5,000	Training Location: Milford, CT
Royalty: 8.0%	Advertising: 4.75%	Training Period: 2 weeks
Remodel Requirements: Due 6/30/2021, approx \$35K-\$45K		

Lease Information:

Monthly Base Rent: \$3,336	Options: 3x5yr	Security Deposit: \$3,000
Percentage Rent: N/A	CAM: \$596	Real Property Available: No
Expiration: 6/30/2023	Monthly Property Tax: Included	Increases: N/A

Location Details:

Business Established: 7/1/2013	Building Type: Inline	Building Size: 1,230 SF
Owner Since: 1/21/2019	Seating: Approx 10	Employees: 5
Hours of Operation: 8a-10p	Licenses Needed: Business, Health	Equipment Value: \$7,500

Located near I-85 and Blossom Hill Rd intersection. In a shopping plaza that also contains a Lucky grocery, Walgreens and cleaners. Surrounded by single family homes. Nearby competitors include Togo's.

Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.



SUB SANDWICH

Subway #55097 PROFORMA

YE 2019		
SALES	\$ 392,340	
COGS:	\$ 94,554	24.1%
Labor:	\$ 115,348	29.4%
Workers Comp*:	\$ 3,518	3.1%
Payroll Taxes*:	\$ 13,034	11.3%
R&M:	\$ 2,746	0.7%
Utilities:	\$ 16,915	4.3%
Rent:	\$ 40,032	10.2%
CAM:	\$ 7,152	1.8%
Property Tax:	\$ 1,615	0.4%
Nat'l Advertising:	\$ 18,636	4.8%
Royalty:	\$ 31,387	8.0%
Insurance:	\$ 3,135	0.8%
Bank Charges:	\$ 180	0.0%
Credit Card Fees:	\$ 5,885	1.5%
Professional Services:	\$ 1,980	0.5%
Outside Services:	\$ 1,025	0.3%
Pest Control:	\$ 500	0.1%
Security:	\$ 635	0.2%
Permits & Licenses:	\$ 1,570	0.4%
Cash Over/Short:	\$ 392	0.1%
Other G&A:	\$ 940	0.2%
Total Expenses:	\$ 361,181	92.1%
Managed Cash Flow:	\$ 31,159	7.9%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.