



CONFIDENTIAL Executive Summary



Purchase Price:	\$225,000
Total Annual Sales*:	\$418,456
Inventory:	\$5,000
Owner-Operated Cash Flow**:	\$65,002

Papa Murphy's Pizza - #MO067

**215 Gage Drive, Suite L
Hollister, MO 65672**



List price does not include inventory, franchise transfer fees, or lease security deposits.

* Trailing 12 Months Ending 4/30/20

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Papa Murphy's Take N' Bake Pizza is the pioneer of the take and bake concept. They are the largest take and bake Pizza company in the world. 98% of the Papa Murphy's stores are franchised. Franchisor requires a minimum net worth of \$275,000 with at least \$80,000 in liquid. Credit score 650.

Franchise Agreement Expiration: 6/23/2024

Royalty: 5.0%

Remodel Requirements: None

Transfer Fee: \$15,000

Advertising: 2.0%

Training Location: Vancouver, WA (varies)

Training Period: 4 weeks

Lease Information:

Monthly Base Rent: \$1,724

Percentage Rent: None

Expiration: 8/13/2024

Options: 1x5 yr

CAM: Included

Monthly Property Tax: \$19

Security Deposit: \$1,614

Real Property Available: No

Increases: TBD

Location Details:

Business Established: 6/4/2014

Owner Since: 6/4/2014

Hours of Operation: 11am - 7pm Sun-Sat

Building Type: Shopping Plaza

Seating: Take-out

Licenses Needed: Business/Health

Building Size: 1,761 SF

Employees: 7 PT

Equipment Value: \$60,000

Papa Murphy's Take N' Bake Pizza is located on Gage Drive just off US-65 Bus. in Hollister, MO. Located in town plaza nextdoor to busy Harter House Supermarket. Close vicinity to Branson MO summer tourist market. Nice large end unit in shopping plaza includes Post Net, Hair Salon, and Chow Chow. Nearby competition: McDonalds, Taco Bell. Essential business with consistent sales during COVID-19.

Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.



**Papa Murphy's Pizza - #MO067
PROFORMA**

Trailing 12 Months Ending 4/30/20		
SALES	\$ 418,456	
COGS:	\$ 150,519	36.0%
Crew Labor:	\$ 83,984	20.1%
Assume Owner is GM		
Workers Comp*:	\$ 2,662	3.2%
Payroll Taxes*:	\$ 9,297	11.1%
R&M:	\$ 1,088	0.3%
Non-Ingredient:	\$ 2,762	0.7%
Utilities:	\$ 12,122	2.9%
Rent:	\$ 19,371	4.6%
Property Tax:	\$ 229	0.1%
Local Advertising:	\$ 19,960	4.8%
Nat'l Advertising:	\$ 8,369	2.0%
Royalty:	\$ 20,923	5.0%
Insurance:	\$ 2,754	0.7%
Bank Charges:	\$ 400	0.1%
Credit Card Fees:	\$ 10,168	2.4%
Professional Services:	\$ 4,500	1.1%
Outside Services:	\$ 3,679	0.9%
Laundry/Uniforms:	\$ 111	0.0%
Permits & Licenses:	\$ 484	0.1%
Cash Over/Short:	\$ 126	0.0%
Employee Benefits:	\$ 19	0.0%
Total Expenses:	\$ 353,527	84.5%
Other Income:	\$ 73	0.0%
Owner-Operated Cash Flow:	\$ 65,002	15.5%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.