



**CONFIDENTIAL Executive Summary**



**Papa Murphy's Pizza - #MO067**

**215 Gage Drive, Suite L**

**Hollister, MO 65672**



Purchase Price:	\$225,000
Total Annual Sales*:	\$397,330
Inventory:	\$5,000
Owner-Operated Cash Flow**:	\$59,519

**List price does not include inventory, franchise transfer fees, or lease security deposits.**

\* Trailing 12 Months Ending 9/30/20

\*\* Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

**Franchise Information:**

Papa Murphy's Take N' Bake Pizza is the pioneer of the take and bake concept. They are the largest take and bake Pizza company in the world. 98% of the Papa Murphy's stores are franchised. Franchisor requires a minimum net worth of \$275,000 with at least \$80,000 in liquid. Credit score 650.

Franchise Agreement Expiration: 6/23/2024

Royalty: 5.0%

Remodel Requirements: None

Transfer Fee: \$15,000

Advertising: 2.0%

Training Location: Vancouver, WA (varies)

Training Period: 4 weeks

**Lease Information:**

Monthly Base Rent: \$1,724

Percentage Rent: None

Expiration: 8/13/2024

Options: 1x5 yr

CAM: Included

Monthly Property Tax: \$19

Security Deposit: \$1,614

Real Property Available: No

Increases: TBD

**Location Details:**

Business Established: 6/4/2014

Owner Since: 6/4/2014

Hours of Operation: 11am - 8pm Sun-Sat

Building Type: Shopping Plaza

Seating: Take-out

Licenses Needed: Business/Health

Building Size: 1,761 SF

Employees: 7 PT

Equipment Value: \$60,000

Papa Murphy's Take N' Bake Pizza is located on Gage Drive just off US-65 Bus. in Hollister, MO. Located in town plaza nextdoor to busy Harter House Supermarket. Close vicinity to Branson MO summer tourist market. Nice large end unit in shopping plaza includes Post Net, Hair Salon, and Chow Chow. Nearby competition: McDonalds, Taco Bell. Essential business with consistant sales during COVID-19. New longer hours, open 7 days a week.

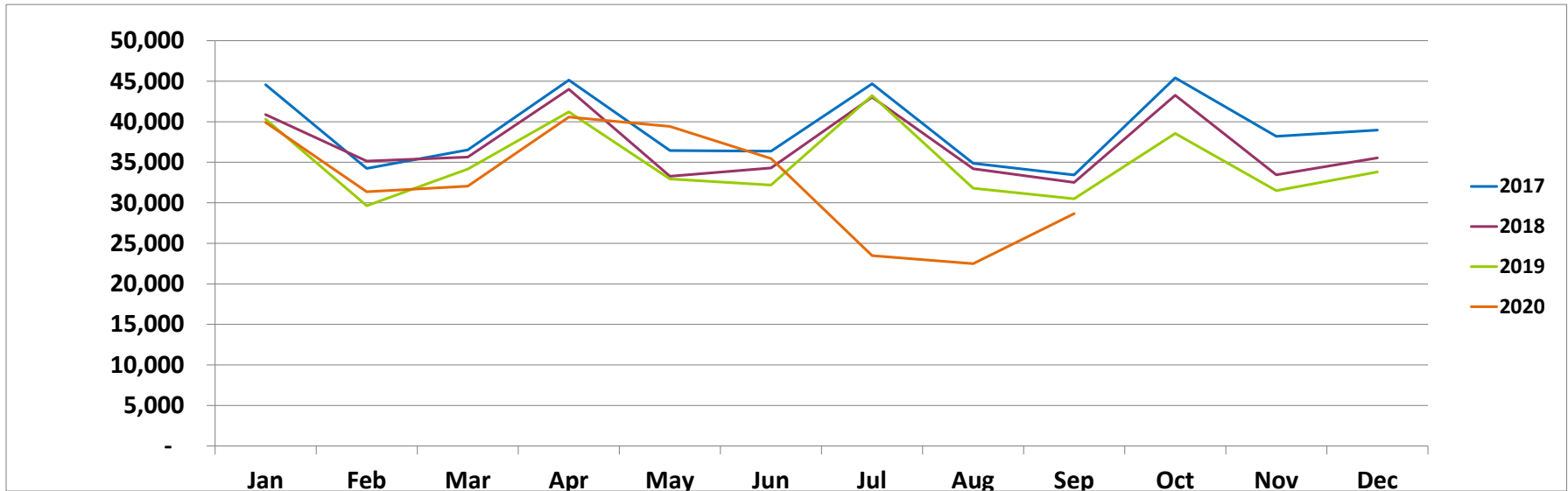
**Remember you have agreed to keep all FranBizNetwork listings confidential.**

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.

**MONTHLY SALES**

**Papa Murphy's Pizza - #MO067**

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
<b>2017</b>	\$44,567	\$34,244	\$36,518	\$45,148	\$36,451	\$36,365	\$44,691	\$34,870	\$33,436	\$45,419	\$38,200	\$38,977	\$468,886
<b>2018</b>	\$40,884	\$35,151	\$35,642	\$44,008	\$33,283	\$34,308	\$43,023	\$34,202	\$32,514	\$43,263	\$33,461	\$35,550	\$445,289
<b>\$ +/-</b>	(\$3,683)	\$907	(\$876)	(\$1,140)	(\$3,168)	(\$2,057)	(\$1,668)	(\$668)	(\$922)	(\$2,156)	(\$4,739)	(\$3,427)	(\$23,597)
<b>% +/-</b>	-8%	3%	-2%	-3%	-9%	-6%	-4%	-2%	-3%	-5%	-12%	-9%	-5%
<b>2018</b>	\$40,884	\$35,151	\$35,642	\$44,008	\$33,283	\$34,308	\$43,023	\$34,202	\$32,514	\$43,263	\$33,461	\$35,550	\$445,289
<b>2019</b>	\$40,318	\$29,635	\$34,171	\$41,220	\$32,947	\$32,189	\$43,224	\$31,799	\$30,505	\$38,561	\$31,510	\$33,816	\$419,895
<b>\$ +/-</b>	(\$566)	(\$5,516)	(\$1,471)	(\$2,788)	(\$336)	(\$2,119)	\$201	(\$2,403)	(\$2,009)	(\$4,702)	(\$1,951)	(\$1,734)	(\$25,394)
<b>% +/-</b>	-1%	-16%	-4%	-6%	-1%	-6%	0%	-7%	-6%	-11%	-6%	-5%	-6%
<b>2019</b>	\$40,318	\$29,635	\$34,171	\$41,220	\$32,947	\$32,189	\$43,224	\$31,799	\$30,505	\$38,561	\$31,510	\$33,816	\$419,895
<b>2020</b>	\$39,910	\$31,367	\$32,046	\$40,582	\$39,431	\$35,469	\$23,476	\$22,491	\$28,671	\$0	\$0	\$0	\$293,443
<b>\$ +/-</b>	(\$408)	\$1,732	(\$2,125)	(\$638)	\$6,484	\$3,280	(\$19,748)	(\$9,308)	(\$1,834)				(\$22,565)
<b>% +/-</b>	-1%	6%	-6%	-2%	20%	10%	-46%	-29%	-6%				-7%





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PROFORMA**

<b>Trailing 12 Months Ending 9/30/20</b>		
SALES	\$ 397,330	
COGS:	\$ 142,920	36.0%
Crew Labor:	\$ 79,744	20.1%
Assume Owner is GM		
Workers Comp*:	\$ 2,528	3.2%
Payroll Taxes*:	\$ 8,828	11.1%
R&M:	\$ 1,033	0.3%
Non-Ingredient:	\$ 2,622	0.7%
Utilities:	\$ 12,122	3.1%
Rent:	\$ 19,371	4.9%
Property Tax:	\$ 229	0.1%
Local Advertising:	\$ 18,953	4.8%
Nat'l Advertising:	\$ 7,947	2.0%
Royalty:	\$ 19,867	5.0%
Insurance:	\$ 2,754	0.7%
Bank Charges:	\$ 400	0.1%
Credit Card Fees:	\$ 9,655	2.4%
Professional Services:	\$ 4,500	1.1%
Outside Services:	\$ 3,679	0.9%
Laundry/Uniforms:	\$ 111	0.0%
Permits & Licenses:	\$ 484	0.1%
Cash Over/Short:	\$ 119	0.0%
Employee Benefits:	\$ 19	0.0%
Total Expenses:	\$ 337,884	85.0%
Other Income:	\$ 73	0.0%
Owner-Operated Cash Flow:	\$ 59,519	15.0%

\*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.