



2 Little Caesars - Missouri Price: \$420,000 for Package 2





Stores are located within 15 minutes of each other.

	Store	Trailing 12 Months Ending 12/31/2019	Managed Cash Flow
1	Little Caesars #1189-002	\$768,140	\$54,880
2	Little Caesars #3132-001	\$553,245	\$68,661
	TOTAL	\$1,321,385	\$123,541



CONFIDENTIAL Executive Summary

Purchase Price: \$420,000 for package

Total Annual Sales*: \$768,140

Inventory: \$10,000

Managed Cash Flow**: \$54,880



Little Caesars #1189-002 220 N Florissant Road Ferguson, MO 63135



List price does not include inventory, franchise transfer fees, or lease security deposits.

* Trailing 12 Months Ending 12/31/2019

Franchise Information:

Little Caesar's is one of the largest and fastest the growing pizza carry-out chains in the world with restaurants on five continents. Restaurant experience is preferred. Franchisor requires a minimum of \$250,000 net worth or 70% of purchase price, whichever is higher with \$100,000 liquid cash or 20% of purchase price, whichever is higher. IRA and 401K not acceptable as liquid, only items that can be liquidated within 24 hours.

Franchise Agreement Expiration: 1/1/2028 Transfer Fee: \$5,000 Training Location: Detroit, MI

Royalty: 6.0% Advertising: 4.0% Training Period: 8 weeks

Remodel Requirements: Fully complaint with i7. Caesar Vision, Pizza Portals

Lease Information:

Monthly Base Rent: \$3,000 Options: Available Security Deposit: None

Percentage Rent: N/A CAM: Included Real Property Available: RE Available \$269K

Expiration: 1/31/2022 Monthly Property Tax: Included Increases: None

Location Details:

Business Established: 1/1/2000 Building Type: Stand Alone Building Size: 2,800 SF

Owner Since: 1/1/2000 Seating: None Employees: 14

Hours of Operation: Su-Sa 1:30a-10p Licenses Needed: Business and Health Equipment Value: \$120,000

Stand alone, brick, 2 store front building located off of N. Florissant Road and Royal Avenue. Real estate available for \$269K. Rental income \$3,600/mo. Nearby competition includes St. Louis Fish & Chicken Grill, Popeye's Louisiana Kitchen, and Super Wings. Surrounded by residential properties.

Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unneccessary attention to yourself, as rumors of a pending sale can hurt the business.

^{**} Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

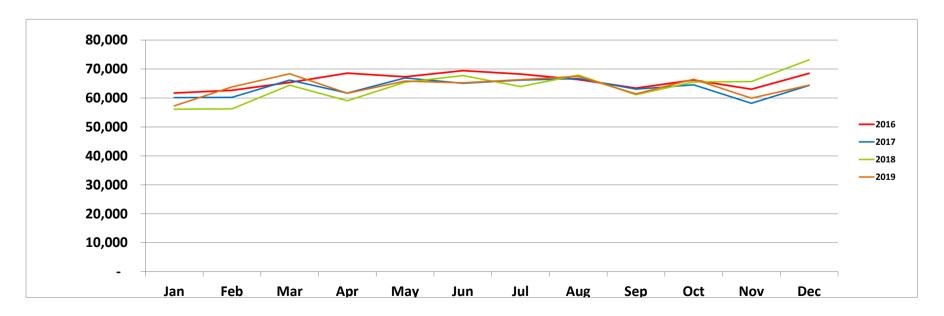




MONTHLY SALES

Little Caesars #1189-002

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
2016	\$61,706	\$62,635	\$65,341	\$68,570	\$67,297	\$69,435	\$68,264	\$66,360	\$63,395	\$66,209	\$63,025	\$68,494	\$790,731
2017	\$60,127	\$60,222	\$66,174	\$61,692	\$66,921	\$65,054	\$66,177	\$66,711	\$63,049	\$64,526	\$58,157	\$64,335	\$763,145
\$+/-	(\$1,579)	(\$2,413)	\$833	(\$6,878)	(\$376)	(\$4,381)	(\$2,087)	\$351	(\$346)	(\$1,683)	(\$4,868)	(\$4,159)	(\$27,586)
% +/-	-3%	-4%	1%	-10%	-1%	-6%	-3%	1%	-1%	-3%	-8%	-6%	-3.49%
2017	\$60,127	\$60,222	\$66,174	\$61,692	\$66,921	\$65,054	\$66,177	\$66,711	\$63,049	\$64,526	\$58,157	\$64,335	\$763,145
2018	\$56,123	\$56,232	\$64,391	\$59,045	\$65,453	\$67,741	\$63,919	\$67,915	\$61,126	\$65,543	\$65,649	\$73,177	\$766,314
\$+/-	(\$4,004)	(\$3,990)	(\$1,783)	(\$2,647)	(\$1,468)	\$2,687	(\$2,258)	\$1,204	(\$1,923)	\$1,017	\$7,492	\$8,842	\$3,169
% +/-	-7%	-7%	-3%	-4%	-2%	4%	-3%	2%	-3%	2%	13%	14%	0.42%
2018	\$56,123	\$56,232	\$64,391	\$59,045	\$65,453	\$67,741	\$63,919	\$67,915	\$61,126	\$65,543	\$65,649	\$73,177	\$766,314
2019	\$57,266	\$63,793	\$68,351	\$61,621	\$65,819	\$65,212	\$66,330	\$67,472	\$61,403	\$66,499	\$59,928	\$64,446	\$768,140
\$+/-	\$1,143	\$7,561	\$3,960	\$2,576	\$366	(\$2,529)	\$2,411	(\$443)	\$277	\$956	(\$5,721)	(\$8,731)	\$1,826
% +/-	2%	13%	6%	4%	1%	-4%	4%	-1%	0%	1%	-9%	-12%	0.24%







Little Caesars #1189-002 PROFORMA

Trailing 12 Months Ending 12/31/2019								
SALES	\$	768,140						
COGS:	\$	265,392	34.6%					
Crew Labor:	\$	152,629	19.9%					
GM:	\$	46,000	6.0%					
Other Store Level Mgmt:	\$	-	0.0%					
Workers Comp*:	\$	3,973	2.0%					
Payroll Taxes*:	\$	23,875	12.0%					
R&M:	\$	6,145	0.8%					
Non-Ingredient:	\$	45,167	5.9%					
Utilities:	\$	20,351	2.6%					
Rent:	\$	36,000	4.7%					
CAM:	\$	-	0.0%					
Property Tax:	\$	734	0.1%					
Personal Property Tax:	\$	-	0.0%					
Local Advertising:	\$	845	0.1%					
Nat'l Advertising:	\$	30,726	4.0%					
Royalty:	\$	46,088	6.0%					
Equipment Lease:	\$	-	0.0%					
Insurance:	\$	9,980	1.3%					
Bank Charges:	\$	1,050	0.1%					
Credit Card Fees:	\$	12,060	1.6%					
Professional Services:	\$	7,041	0.9%					
Outside Services:	\$	1,630	0.2%					
Laundry/Uniforms:	\$	498	0.1%					
Cash Over/Short:	\$	768	0.1%					
Employee Benefits:	\$	-	0.0%					
Other G&A:	\$	368	0.0%					
Total Expenses:	\$	713,260	92.9%					
Managed Cash Flow:	\$	54,880	7.1%					

^{*}Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.



CONFIDENTIAL Executive Summary

Purchase Price: \$420,000 for package

Total Annual Sales*: \$553,245

Inventory: \$8,000

Managed Cash Flow**: \$68,661

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Little Caesars #3132-001 10716 W. Florissant Road Ferguson, MO 63136



List price does not include inventory, franchise transfer fees, or lease security deposits.

- * Trailing 12 Months Ending 12/31/2019
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Franchise Information:

Little Caesar's is one of the largest and fastest the growing pizza carry-out chains in the world with restaurants on five continents. Restaurant experience is preferred. Franchisor requires a minimum of \$250,000 net worth or 70% of purchase price, whichever is higher with \$100,000 liquid cash or 20% of purchase price, whichever is higher. IRA and 401K not acceptable as liquid, only items that can be liquidated within 24 hours.

Franchise Agreement Expiration: 1/1/2025 Transfer Fee: \$5,000 Training Location: Detroit, MI

Royalty: 6.0% Advertising: 4.4% Training Period: 8 weeks

Remodel Requirements: Fully compliant with i7, Caesar Vision and Pizza Portal

Lease Information:

Monthly Base Rent: \$2,000 Options: Available Security Deposit: None
Percentage Rent: N/A CAM: Included Real Property Available: No
Expiration: 1/1/2024 Monthly Property Tax: Included Increases: TBD

Location Details:

Business Established: 1/1/2014

Owner Since: 1/1/2014

Building Type: Inline

Seating: None

Employees: 10

Hours of Operation: Su-Sa 10:30a-10p

Licenses Needed: Business and Health

Equipment Value: \$105.000

Hours of Operation: Su-Sa 10:30a-10p Licenses Needed: Business and Health Equipment Value: \$105,000 Located in a strip mall off W. Florissant Road, across street from Sams Club and Walmart Supercenter. Other tenants include All State, US Coast Guard Recruiting, MetroPCS, Remy

Beauty, Goodwill, Central Bank. Nearby competition includes Hibachi Grill Buffet, Domino's, Starbucks, Wingstop and McDonalds.

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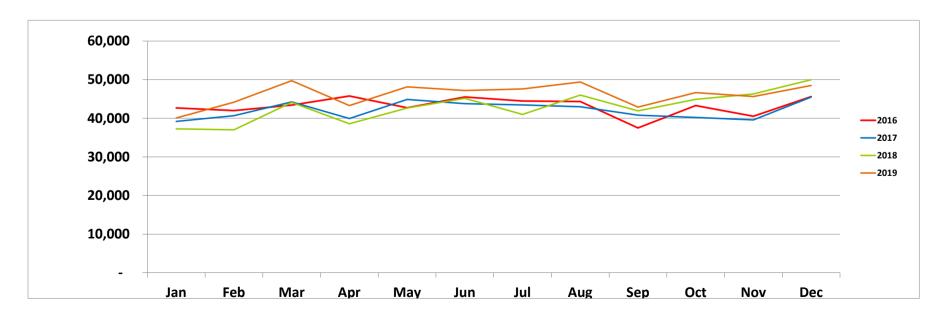




MONTHLY SALES

Little Caesars #3132-001

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
2016	\$42,680	\$41,999	\$43,418	\$45,765	\$42,717	\$45,517	\$44,481	\$44,322	\$37,499	\$43,296	\$40,525	\$45,595	\$517,814
2017	\$39,183	\$40,672	\$44,233	\$39,924	\$44,872	\$43,776	\$43,448	\$42,975	\$40,815	\$40,223	\$39,571	\$45,486	\$505,178
\$+/-	(\$3,497)	(\$1,327)	\$815	(\$5,841)	\$2,155	(\$1,741)	(\$1,033)	(\$1,347)	\$3,316	(\$3,073)	(\$954)	(\$109)	(\$12,636)
% +/-	-8%	-3%	2%	-13%	5%	-4%	-2%	-3%	9%	-7%	-2%	0%	-2%
2017	\$39,183	\$40,672	\$44,233	\$39,924	\$44,872	\$43,776	\$43,448	\$42,975	\$40,815	\$40,223	\$39,571	\$45,486	\$505,178
2018	\$37,252	\$37,010	\$44,089	\$38,587	\$42,658	\$45,160	\$40,997	\$46,004	\$41,913	\$44,908	\$46,293	\$49,976	\$514,847
\$+/-	(\$1,931)	(\$3,662)	(\$144)	(\$1,337)	(\$2,214)	\$1,384	(\$2,451)	\$3,029	\$1,098	\$4,685	\$6,722	\$4,490	\$9,669
% +/-	-5%	-9%	0%	-3%	-5%	3%	-6%	7%	3%	12%	17%	10%	2%
2018	\$37,252	\$37,010	\$44,089	\$38,587	\$42,658	\$45,160	\$40,997	\$46,004	\$41,913	\$44,908	\$46,293	\$49,976	\$514,847
2019	\$40,070	\$44,172	\$49,734	\$43,294	\$48,148	\$47,180	\$47,604	\$49,395	\$42,885	\$46,638	\$45,630	\$48,495	\$553,245
\$+/-	\$2,818	\$7,162	\$5,645	\$4,707	\$5,490	\$2,020	\$6,607	\$3,391	\$972	\$1,730	(\$663)	(\$1,481)	\$38,398
% +/-	8%	19%	13%	12%	13%	4%	16%	7%	2%	4%	-1%	-3%	7%







Little Caesars #3132-001 PROFORMA

Trailing 12 Months Ending 12/31/2019								
SALES	\$	553,245						
COGS:	\$	189,652	34.3%					
Crew Labor:	\$	85,864	15.5%					
GM:	\$	33,817	6.1%					
Other Store Level Mgmt:	\$	-	0.0%					
Workers Comp*:	\$	2,394	2.0%					
Payroll Taxes*:	\$	17,701	14.8%					
R&M:	\$	1,826	0.3%					
Non-Ingredient:	\$	33,084	6.0%					
Utilities:	\$	13,784	2.5%					
Rent:	\$	28,114	5.1%					
CAM:	\$	-	0.0%					
Property Tax:	\$	930	0.2%					
Personal Property Tax:	\$	-	0.0%					
Local Advertising:	\$	-	0.0%					
Nat'l Advertising:	\$	22,130	4.0%					
Royalty:	\$	33,195	6.0%					
Equipment Lease:	\$	-	0.0%					
Insurance:	\$	8,141	1.5%					
Bank Charges:	\$ \$	600	0.1%					
Credit Card Fees:		8,465	1.5%					
Professional Services:	\$	2,806	0.5%					
Outside Services:	\$	-	0.0%					
Laundry/Uniforms:	\$	-	0.0%					
Cash Over/Short:	\$	553	0.1%					
Total Expenses:	\$	484,584	87.6%					
Managed Cash Flow:	\$	68,661	12.4%					

^{*}Workers Comp and Payroll Taxes shown as a % of Total Labor.

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