



## CONFIDENTIAL Executive Summary

Purchase Price:	\$185,000
Total Annual Sales*:	\$408,928
Inventory:	\$5,000
Managed Cash Flow**:	\$36,951
Owner-Operated Cash Flow**:	\$57,353

**Papa Murphy's Pizza**  
**6636 Monticello Road**  
**Shawnee, KS 66226**



**List price does not include inventory, franchise transfer fees, or lease security deposits.**

\* Trailing 12 Months Ending 04/30/2020

\*\* Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

### Franchise Information:

Papa Murphy's Take N' Bake Pizza is the pioneer of the take and bake concept. They are the largest take and bake Pizza company in the world. 98% of the Papa Murphy's stores are franchised. Franchisor requires a minimum net worth of \$275,000 with at least \$80,000 in liquid. Credit score 650.

Franchise Agreement Expiration: 12/31/2020  
 Royalty: 5.0%  
 Remodel Requirements: None

Transfer Fee: \$15,000  
 Advertising: 6.0%

Training Location: Vancouver, WA  
 Training Period: 4-5 weeks

### Lease Information:

Monthly Base Rent: \$2,001  
 Percentage Rent: N/A  
 Expiration: 1/1/2021

Options: Available  
 CAM: \$369  
 Monthly Property Tax: \$702

Security Deposit: \$2,001  
 Real Property Available: No  
 Increases: Negotiable

### Location Details:

Business Established: 10/1/2011  
 Owner Since: 10/1/2011

Building Type: Shopping Center  
 Seating: 0

Building Size: 1478 SF  
 Employees: 15 PT

Hours of Operation: 11a - 9p Sun-Sat

Licenses Needed: Business

Equipment Value: \$35,000.00

Located off Monticello Road, intersection of Shawnee Mission Pkwy. Strip center includes Cupcake Co., State Farm, Nail Salon, nextdoor to Starbucks. Nearby competition includes Pizza Shoppe, Chipotle and McDonald's. **INCREASED SALES FOR MARCH 2020 AMID COVID-19 - ESSENTIAL BUSINESS!!**

**Remember you have agreed to keep all FranBizNetwork listings confidential.**

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.





**Papa Murphy's Pizza**

**PROFORMA - MANAGED**

**PROFORMA - OWNER OPERATED**

Trailing 12 Months Ending 04/30/2020		
SALES	\$ 408,928	
COGS:	\$ 128,526	31.4%
Crew Labor:	\$ 72,298	17.7%
GM:	\$ 18,600	4.5%
Other Store Level Mgmt:	\$ -	0.0%
Workers Comp*:	\$ 1,445	1.6%
Payroll Taxes*:	\$ 7,363	8.1%
R&M:	\$ 3,926	1.0%
Non-Ingredient:	\$ 7,688	1.9%
Utilities:	\$ 11,075	2.7%
Rent:	\$ 41,269	10.1%
CAM:	\$ -	0.0%
Property Tax:	\$ -	0.0%
Personal Property Tax:	\$ -	0.0%
Local Advertising:	\$ 8,751	2.1%
Nat'l Advertising:	\$ 25,394	6.2%
Royalty:	\$ 21,632	5.3%
Equipment Lease:	\$ -	0.0%
Insurance:	\$ 4,754	1.2%
Bank Charges:	\$ 7,781	1.9%
Credit Card Fees:	\$ -	0.0%
Professional Services:	\$ 6,793	1.7%
Outside Services:	\$ -	0.0%
Laundry/Uniforms:	\$ 231	0.1%
Pest Control:	\$ -	0.0%
Security:	\$ -	0.0%
Music:	\$ -	0.0%
Permits & Licenses:	\$ 370	0.1%
Cash Over/Short:	\$ -	0.0%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Employee Benefits:	\$ 744	0.2%
Other G&A:	\$ 3,336	0.8%
Total Expenses:	\$ 371,977	91.0%
Other Income:	\$ -	0.0%
Managed Cash Flow:	\$ 36,951	9.0%

Trailing 12 Months Ending 04/30/2020		
SALES	\$ 408,928	
COGS:	\$ 128,526	31.4%
Crew Labor:	\$ 72,298	17.7%
Assume Owner is GM		
Other Store Level Mgmt:	\$ -	0.00%
Workers Comp*:	\$ 1,150	1.6%
Payroll Taxes*:	\$ 5,856	8.1%
R&M:	\$ 3,926	1.0%
Non-Ingredient:	\$ 7,688	1.9%
Utilities:	\$ 11,075	2.7%
Rent:	\$ 41,269	10.1%
CAM:	\$ -	0.0%
Property Tax:	\$ -	0.0%
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Cash Over/Short:	\$ -	0.0%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Employee Benefits:	\$ 744	0.2%
Other G&A:	\$ 3,336	0.8%
Total Expenses:	\$ 351,575	86.0%
Other Income:	\$ -	0.0%
Owner-Operated Cash Flow:	\$ 57,353	14.0%

\*Workers Comp and Payroll Taxes shown as a % of Total Labor.

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Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.