



CONFIDENTIAL Executive Summary

Purchase Price:	\$100,000
Total Annual Sales*:	\$332,982
Inventory:	\$3,500
Owner Operated Cash Flow**:	\$37,974

#56406 - Subway
595 Buckingham Way
San Francisco, CA 94132

SUB
SANDWICH

List price does not include inventory, franchise transfer fees, or lease security deposits.

* Trailing 12 Months Ending 9/30/2020

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Subway is the world's #1 QSR chain with over 43,000 restaurants in 110 countries. Franchisor requires sufficient net worth and liquidity, and buyer must live in the area.

Franchise Agreement Expiration: 6/11/2032

Transfer Fee: \$5,000

Training Location: Milford, CT

Royalty: 8.0%

Advertising: 4.8%

Training Period: 2 weeks

Remodel Requirements: Every 7 years

Lease Information:

Monthly Base Rent: \$4,776

Options: None

Security Deposit: \$4,776

Percentage Rent: None

CAM: Included in rent

Real Property Available: No

Expiration: 11/30/2022

Monthly Property Tax: Included in rent

Increases: 3%

Location Details:

Business Established: 3/15/2013

Building Type: Medical center; endcap

Building Size: 1,105 SF

Owner Since: 3/15/2013

Seating: 15

Employees: 11

Hours of Operation: M-F 7a-10p; Sa-Su 9a-9p

Licenses Needed: Business, Health

Equipment Value: \$7,500

Located at the intersection of Buckingham Way and 20th Ave, in the Stonestown Medical Building. Located on the bottom floor, other tenants include Weight Watchers and the SF Fire Credit Union. Stonestown Galleria mall is directly across the street and the YMCA is directly behind. Nearby competitors include Boudin Bakery and Dinosaurs.

Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.

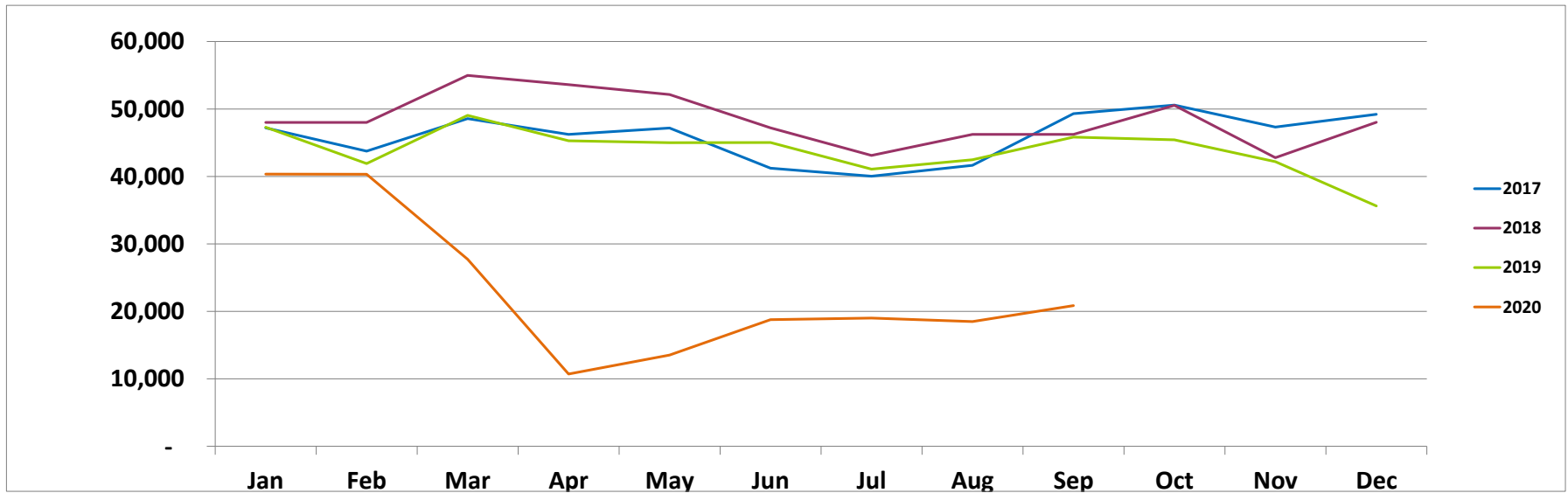


SUB SANDWICH

MONTHLY SALES

#56406 - Subway

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
2017	\$47,200	\$43,748	\$48,568	\$46,234	\$47,164	\$41,211	\$40,034	\$41,642	\$49,303	\$50,574	\$47,314	\$49,210	\$552,204
2018	\$48,006	\$47,992	\$54,972	\$53,597	\$52,138	\$47,199	\$43,112	\$46,230	\$46,234	\$50,534	\$42,776	\$48,019	\$580,808
\$ +/-	\$806	\$4,244	\$6,404	\$7,363	\$4,973	\$5,987	\$3,078	\$4,588	(\$3,069)	(\$40)	(\$4,539)	(\$1,191)	\$28,605
% +/-	2%	10%	13%	16%	11%	15%	8%	11%	-6%	0%	-10%	-2%	5%
2018	\$48,006	\$47,992	\$54,972	\$53,597	\$52,138	\$47,199	\$43,112	\$46,230	\$46,234	\$50,534	\$42,776	\$48,019	\$580,808
2019	\$47,293	\$41,908	\$49,051	\$45,287	\$45,008	\$45,021	\$41,088	\$42,474	\$45,836	\$45,424	\$42,184	\$35,623	\$526,198
\$ +/-	(\$713)	(\$6,084)	(\$5,921)	(\$8,310)	(\$7,130)	(\$2,177)	(\$2,024)	(\$3,755)	(\$399)	(\$5,111)	(\$591)	(\$12,396)	(\$54,611)
% +/-	-1%	-13%	-11%	-16%	-14%	-5%	-5%	-8%	-1%	-10%	-1%	-26%	-9%
2019	\$47,293	\$41,908	\$49,051	\$45,287	\$45,008	\$45,021	\$41,088	\$42,474	\$45,836	\$45,424	\$42,184	\$35,623	\$526,198
2020	\$40,344	\$40,327	\$27,732	\$10,714	\$13,529	\$18,776	\$18,994	\$18,480	\$20,854	\$0	\$0	\$0	\$209,751
\$ +/-	(\$6,948)	(\$1,581)	(\$21,319)	(\$34,573)	(\$31,478)	(\$26,246)	(\$22,094)	(\$23,994)	(\$24,981)				(\$193,215)
% +/-	-15%	-4%	-43%	-76%	-70%	-58%	-54%	-56%	-55%				-48%





**#56406 - Subway
PROFORMA**

Trailing 12 Months Ending 9/30/2020		
SALES	\$ 332,982	
COGS:	\$ -	0.0%
Crew Labor:	\$ -	0.0%
Assume Owner is GM		
Other Store Level Mgmt:	\$ -	0.0%
Workers Comp*:	\$ -	0.0%
Payroll Taxes*:	\$ -	0.0%
R&M:	\$ -	0.0%
Non-Ingredient:	\$ -	0.0%
Utilities:	\$ -	0.0%
Rent:	\$ 57,312	17.2%
CAM:	#VALUE!	#VALUE!
Property Tax:	#VALUE!	#VALUE!
Personal Property Tax:	\$ -	0.0%
Local Advertising:	\$ -	0.0%
Nat'l Advertising:	\$ 15,817	4.8%
Royalty:	\$ 26,639	8.0%
Equipment Lease:	\$ -	0.0%
Insurance:	\$ -	0.0%
Bank Charges:	\$ -	0.0%
Credit Card Fees:	\$ -	0.0%
Professional Services:	\$ -	0.0%
Outside Services:	\$ -	0.0%
Laundry/Uniforms:	\$ -	0.0%
Pest Control:	\$ -	0.0%
Security:	\$ -	0.0%
Music:	\$ -	0.0%
Permits & Licenses:	\$ -	0.0%
Cash Over/Short:	\$ 333	0.1%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Employee Benefits:	\$ -	0.0%
Other G&A:	\$ -	0.0%
Total Expenses:	#VALUE!	#VALUE!
Other Income:	\$ -	0.0%
Managed Cash Flow:	#VALUE!	#VALUE!

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.