



CONFIDENTIAL Executive Summary



Purchase Price:	\$280,000
Total Annual Sales*:	\$626,101
Inventory:	\$10,000
Managed Cash Flow**:	\$182,000
Owner-Operated Cash Flow**:	\$218,000

#1176 - Fremont
3980 Washington Blvd
Fremont, CA 94538



List price does not include inventory, franchise transfer fees, or lease security deposits.

* Trailing 12 Months Ending 8/31/2020

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Edible Arrangements was founded in East Haven, Connecticut in 1999. Franchising since 2001, the brand now has over 1,100 stores in the US, and over 70 internationally. Edible Arrangements is ranked #53 on Entrepreneur magazines Franchise 500, Fastest Growing Franchises and America's Top Global Franchises.

Franchise Agreement Expiration: Apr 2024

Royalty: 5.0%

Remodel Requirements: Approximately \$40K

Transfer Fee: \$10,000

Advertising: 5.0%

Training Location: Atlanta, GA

Training Period: 2 weeks

Lease Information:

Monthly Base Rent: \$3,875

Percentage Rent: N/A

Expiration: Sep 2023

Options: None. New lease necessary.

CAM: Included

Monthly Property Tax: Included

Security Deposit: \$3,000

Real Property Available: No

Increases: 3% annually

Location Details:

Business Established: Jun 2007

Owner Since: Jul 2013

Hours of Operation: M-F 8a-7p, Sa 8a-5p, Su 10a-4p

Building Type: Inline

Seating: None

Licenses Needed: Business, Health

Building Size: Approx. 1,500 SF

Employees: 4

Equipment Value: \$50,000

Located right off of Fremont Blvd in the same strip mall as Safeway grocery store. Other tenants include a hair and nail salon, dentist, UPS store and cleaners. Lots of shopping in nearby vicinity. Easy access from road and lots of parking available. Surrounded by residential properties.

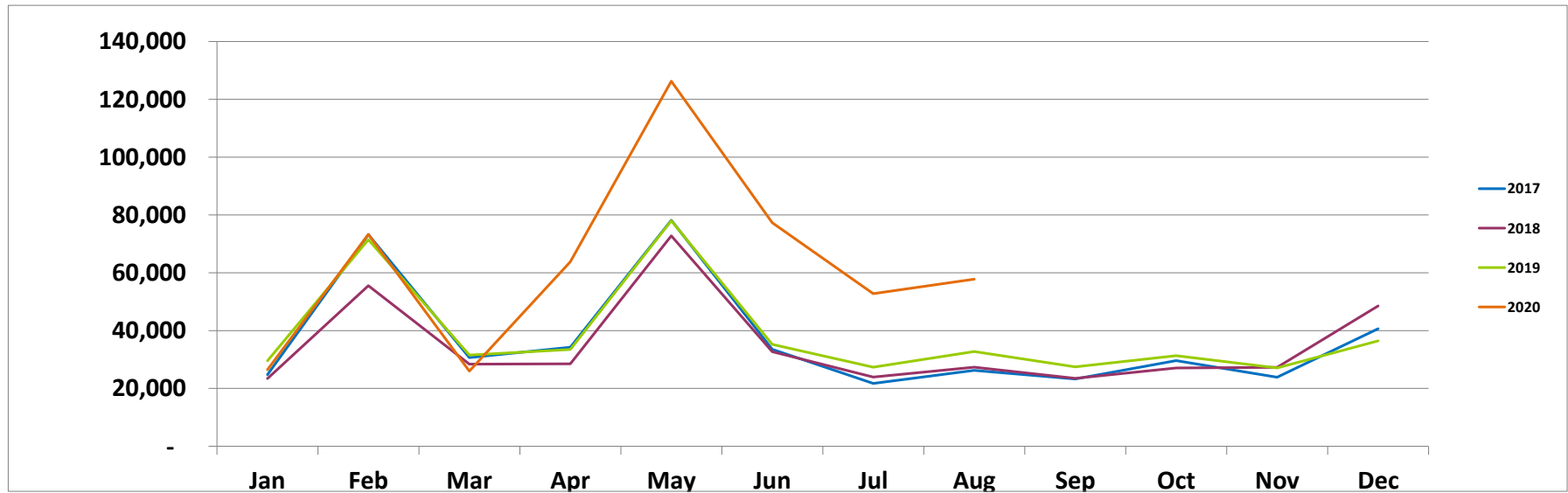
Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.

MONTHLY SALES

#1176 - Fremont

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
2017	\$24,772	\$73,247	\$30,677	\$34,277	\$78,185	\$33,545	\$21,742	\$26,253	\$23,255	\$29,636	\$23,906	\$40,626	\$440,121
2018	\$23,424	\$55,566	\$28,402	\$28,515	\$72,798	\$32,699	\$23,964	\$27,388	\$23,491	\$27,097	\$27,316	\$48,522	\$419,182
\$ +/-	(\$1,348)	(\$17,681)	(\$2,275)	(\$5,762)	(\$5,387)	(\$846)	\$2,222	\$1,135	\$236	(\$2,539)	\$3,410	\$7,896	(\$20,939)
% +/-	-5%	-24%	-7%	-17%	-7%	-3%	10%	4%	1%	-9%	14%	19%	-5%
2018	\$23,424	\$55,566	\$28,402	\$28,515	\$72,798	\$32,699	\$23,964	\$27,388	\$23,491	\$27,097	\$27,316	\$48,522	\$419,182
2019	\$29,543	\$71,465	\$31,528	\$33,464	\$78,029	\$35,249	\$27,359	\$32,785	\$27,455	\$31,342	\$27,097	\$36,482	\$461,798
\$ +/-	\$6,119	\$15,899	\$3,126	\$4,949	\$5,231	\$2,550	\$3,395	\$5,397	\$3,964	\$4,245	(\$219)	(\$12,040)	\$42,616
% +/-	26%	29%	11%	17%	7%	8%	14%	20%	17%	16%	-1%	-25%	10%
2019	\$29,543	\$71,465	\$31,528	\$33,464	\$78,029	\$35,249	\$27,359	\$32,785	\$27,455	\$31,342	\$27,097	\$36,482	\$461,798
2020	\$26,501	\$73,288	\$26,007	\$63,784	\$126,270	\$77,338	\$52,760	\$57,777	\$0	\$0	\$0	\$0	\$503,725
\$ +/-	(\$3,042)	\$1,823	(\$5,521)	\$30,320	\$48,241	\$42,089	\$25,401	\$24,992					\$164,303
% +/-	-10%	3%	-18%	91%	62%	119%	93%	76%					48%





#1176 - Fremont PROFORMA

Trailing 12 Months Ending 8/31/2020		
SALES	\$ 626,101	
COGS:	\$ 144,003	23.0%
Crew Labor:	\$ 43,827	7.0%
GM:	\$ 36,000	5.7%
Workers Comp*:	\$ 1,996	2.5%
Payroll Taxes*:	\$ 9,579	12.0%
R&M:	\$ 2,191	0.4%
Utilities:	\$ 12,220	2.0%
Rent:	\$ 46,497	7.4%
Personal Property Tax:	\$ 500	0.1%
Nat'l Advertising:	\$ 31,305	5.0%
Royalty:	\$ 31,305	5.0%
Auto Expense:	\$ 19,105	3.1%
Insurance:	\$ 9,335	1.5%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 12,522	2.0%
Professional Services:	\$ 4,500	0.7%
Outside Services:	\$ 11,380	1.8%
EAC Fees:	\$ 22,490	3.6%
Permits & Licenses:	\$ 1,315	0.2%
Cash Over/Short:	\$ 626	0.1%
Other G&A:	\$ 2,805	0.4%
Total Expenses:	\$ 444,101	70.9%
Managed Cash Flow	\$ 182,000	29.1%
Owner Operated Cash Flow	\$ 218,000	34.8%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.