

**Hungry Howies - 3 units in Alabama**  
**\$899,000 For the package**



The Alabaster store is approximately 1 hour from the Northport and Tuscaloosa stores.

Store	Extrapolated 13 Period sales	Cash Flow
Alabaster, AL	\$751,199	\$99,350
Northport, AL	\$706,152	\$134,042
Tuscaloosa, AL	\$513,392	\$55,205
<b>TOTAL</b>	<b>\$1,970,744</b>	<b>\$288,598</b>



**CONFIDENTIAL Executive Summary**



Purchase Price: \$899,000 For the package  
 Total Annual Sales\*: \$751,199  
 Inventory: \$4,624  
 Managed Cash Flow\*\*: \$99,350

**Hungry Howie's #2318**  
**2214 Kent Dairy Rd**  
**Alabaster, AL 35007**



**List price does not include inventory, franchise transfer fees, or lease security deposits.**

\* Extrapolated 13 Period Sales

\*\* Cash Flow is a net income projection based on extrapolated 13 period sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

**Franchise Information:**

With over 45 years of experience, Hungry Howie's is consistently ranked as one of the top pizza franchises in the nation. Hungry Howie's has grown to over 550 locations in 20 states and is home to the Original Flavored Crust Pizza. Their pizzas are made from the finest ingredients- 100% mozzarella cheese and dough made fresh daily, with 8 mouthwatering flavors to choose from. Franchisor requirements include \$100,000 liquid, \$300,000 net worth, Credit score above 700 and the ability to obtain financing for up to \$275,000.

Franchise Agreement Expiration: 2029  
 Royalty: 5.5%  
 Remodel Requirements: None

Transfer Fee: \$3,000  
 Advertising: 6.0%

Training Location: Detroit, MI  
 Training Period: 4 weeks

**Lease Information:**

Monthly Base Rent: \$3,500  
 Percentage Rent: No  
 Expiration: 10/15/2024

Options: 2 through 2028  
 CAM: \$150  
 Monthly Property Tax: \$200

Security Deposit: \$3,850  
 Real Property Available: No  
 Increases: Based on CPI

**Location Details:**

Business Established: 2007  
 Owner Since: November 2018  
 Hours of Operation: 11a - 11p

Building Type: Freestanding  
 Seating: 4  
 Licenses Needed: Business, Health

Building Size: 1,400 SF  
 Employees: 15  
 Equipment Value: \$75,000

Freestanding restaurant near the intersection of Hwy 119 and Kent Dairy Rd. Across the street is a Dollar General store and a Starbucks coffee. This restaurant is located next to a strip mall that contains a Publix grocery store, a Jackson Hewitt tax service, dry cleaners, and dentist, amongst others. Large parking lot, easy access to/from main street. Domino's Pizza is a nearby competitor. This locations has a upgraded POS System.

**Remember you have agreed to keep all FranBizNetwork listings confidential.**

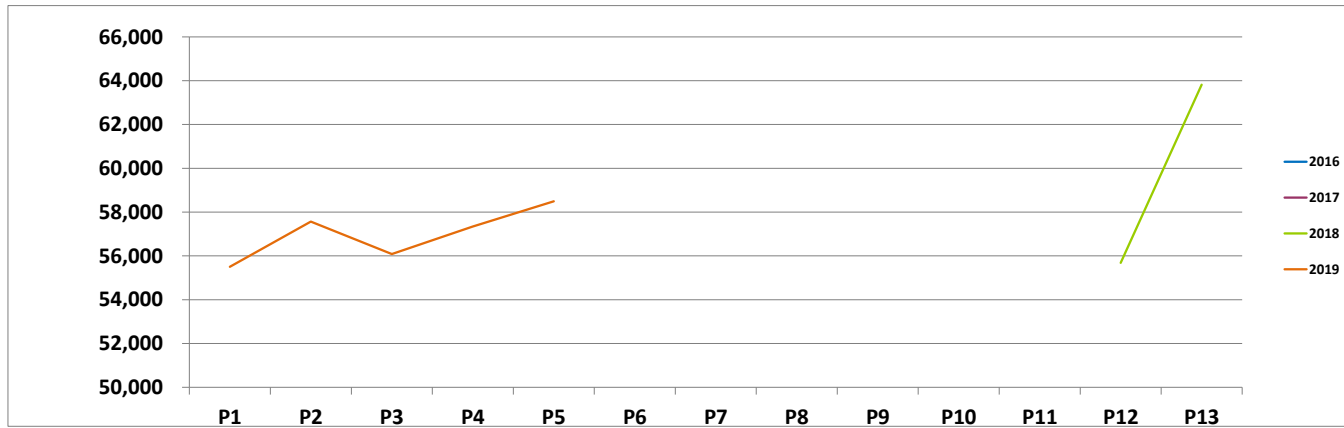
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MONTHLY SALES

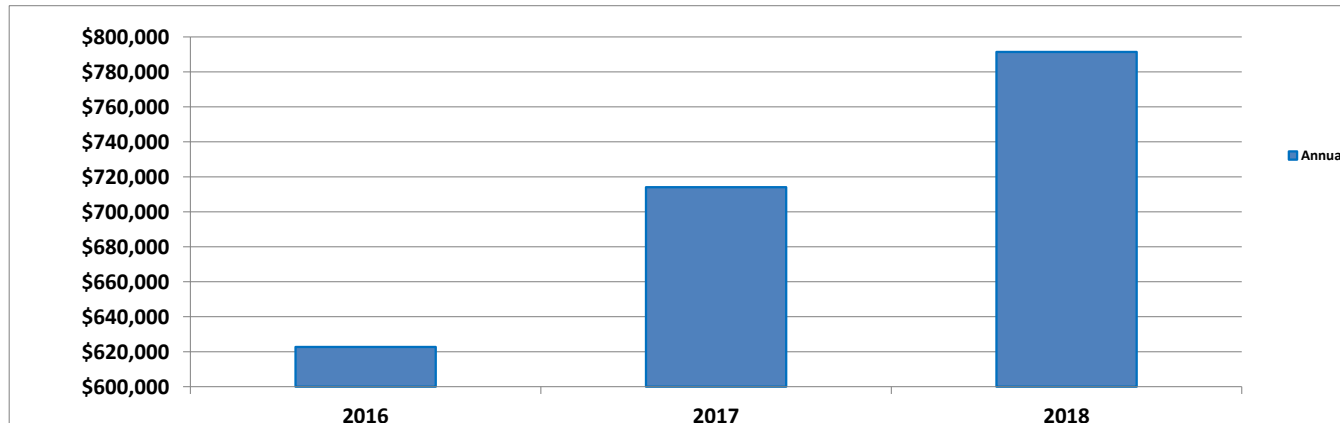
Hungry Howie's #2318

	P1	P2	P3	P4	P5	P6	P7	P8	P9	P10	P11	P12	P13	TOTAL
2018	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$55,683	\$63,818	\$119,501
2019	\$55,503	\$57,570	\$56,082	\$57,343	\$58,493	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$284,991
\$ +/-	\$55,503	\$57,570	\$56,082	\$57,343	\$58,493									\$284,991



ANNUAL SALES #2318

2016	2017	2018
\$622,692	\$714,044	\$791,412





## Hungry Howie's #2318 PROFORMA

	Extrapolated 13 Period Sales	
SALES	\$ 751,199	
COGS:	\$ 205,829	27.4%
Crew Labor:	\$ 190,805	25.4%
Workers Comp:	\$ 3,816	2.0%
Payroll Taxes:	\$ 23,851	12.5%
R&M:	\$ 9,766	1.3%
Non-Ingredient:	\$ 7,512	1.0%
Utilities:	\$ 22,828	3.0%
Rent:	\$ 42,000	5.6%
CAM:	\$ 1,800	0.2%
Property Tax:	\$ 2,400	0.3%
Personal Property Tax:	\$ 500	0.1%
Local Advertising:	\$ 751	0.1%
Nat'l Advertising:	\$ 45,072	6.0%
Royalty:	\$ 41,316	5.5%
Insurance:	\$ 5,330	0.7%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 15,024	2.0%
Professional Services:	\$ 4,000	0.5%
Driver Car Allowance	\$ 24,908	3.3%
Permits & Licenses:	\$ 750	0.1%
Cash Over/Short:	\$ 751	0.1%
Employee Benefits:	\$ 231	0.0%
Other G&A:	\$ 2,010	0.3%
Total Expenses:	\$ 651,849	86.8%
Managed Cash Flow:	\$ 99,350	13.2%

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## CONFIDENTIAL Executive Summary

Purchase Price: \$899,000 For the package  
 Total Annual Sales\*: \$706,152  
 Inventory: \$4,075  
 Managed Cash Flow\*\*: \$134,042

**Hungry Howie's #2316**  
**1844 McFarland Blvd**  
**Northport, AL 35476**



**List price does not include inventory, franchise transfer fees, or lease security deposits.**

\* Extrapolated 13 Period Sales

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### Franchise Information:

With over 45 years of experience, Hungry Howie's is consistently ranked as one of the top pizza franchises in the nation. Hungry Howie's has grown to over 550 locations in 20 states and is home to the Original Flavored Crust Pizza. Their pizzas are made from the finest ingredients- 100% mozzarella cheese and dough made fresh daily, with 8 mouthwatering flavors to choose from. Franchisor requirements include \$100,000 liquid, \$300,000 net worth, Credit score above 700 and the ability to obtain financing for up to \$275,000.

Franchise Agreement Expiration: 2029  
 Royalty: 5.5%  
 Remodel Requirements: None

Transfer Fee: \$3,000  
 Advertising: 6.0%

Training Location: Detroit, MI  
 Training Period: 4 weeks

### Lease Information:

Monthly Base Rent: \$1,545  
 Percentage Rent: None  
 Expiration: 12/14/2025

Options: 2 through 2030  
 CAM: \$80  
 Monthly Property Tax: \$82

Security Deposit: \$1,500  
 Real Property Available: No  
 Increases: 3% annually

### Location Details:

Business Established: 2004  
 Owner Since: July 2018  
 Hours of Operation: 11am - Midnight

Building Type: Inline  
 Seating: 8  
 Licenses Needed: Business, health

Building Size: 1,250 SF  
 Employees: 15  
 Equipment Value: \$75,000

Inline restaurant located in a busy area of Northport. Located off of busy McFarland Blvd. in the same complex as a Walmart Neighborhood Market. Other tenants include a Enterprise Rent-A-Car, GNC, Rent-A-Center, Kidz Kutz and Hibbett Sports. Large parking lot available to customers. An Econo Lodge Inn & Suites and a CVS are located across the street. Behind the strip mall is a church and school. Nearby competitors include Pizza Hut, Papa John's, Cici's and Marco's Pizza. This location has an upgraded POS System and new equipment package.

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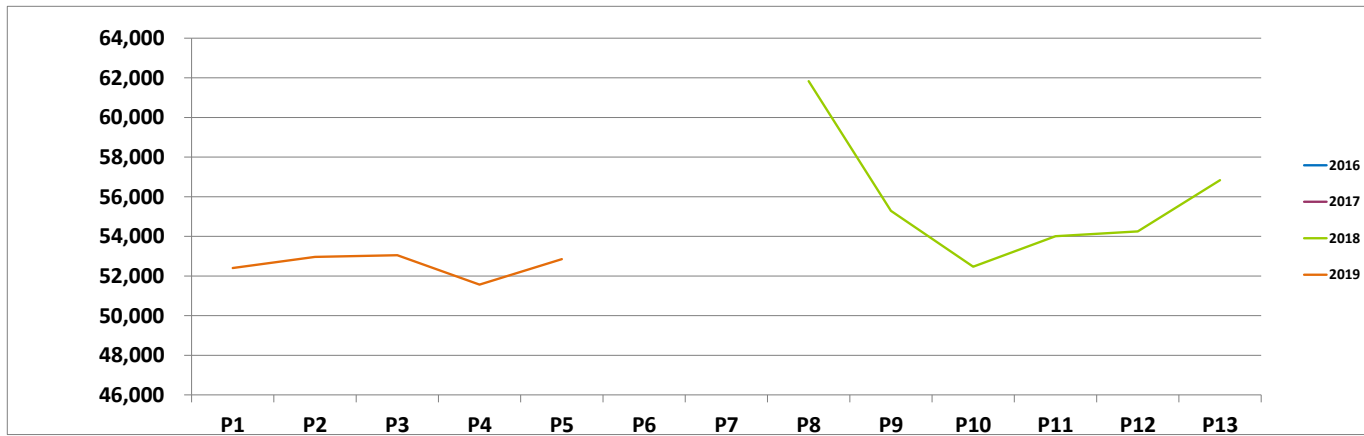
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**MONTHLY SALES**

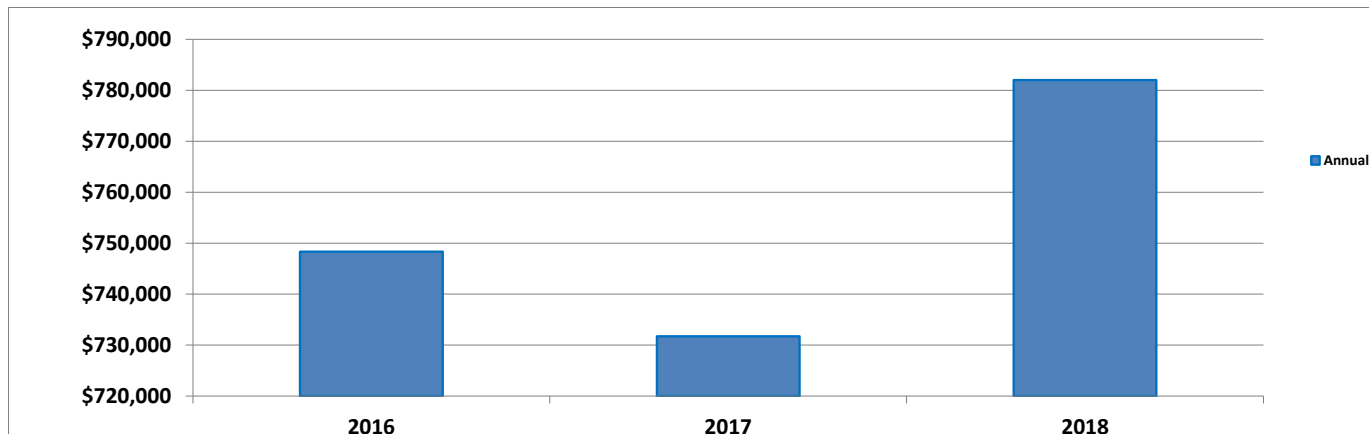
Hungry Howie's #2316

	P1	P2	P3	P4	P5	P6	P7	P8	P9	P10	P11	P12	P13	TOTAL
<b>2018</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$61,832	\$55,289	\$52,469	\$54,004	\$54,250	\$56,837	\$334,681
<b>2019</b>	\$52,402	\$52,966	\$53,048	\$51,565	\$52,851	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$262,832
<b>\$ +/-</b>	\$52,402	\$52,966	\$53,048	\$51,565	\$52,851									\$262,832



**ANNUAL SALES #2316**

2016	2017	2018
\$748,340	\$731,733	\$782,022





## Hungry Howie's #2316 PROFORMA

	Extrapolated 13 Period Sales	
SALES	\$ 706,152	
COGS:	\$ 205,490	29.1%
Crew Labor:	\$ 153,588	21.8%
Workers Comp:	\$ 3,072	2.0%
Payroll Taxes:	\$ 19,199	12.5%
R&M:	\$ 7,062	1.0%
Non-Ingredient:	\$ 5,649	0.8%
Utilities:	\$ 20,940	3.0%
Rent:	\$ 18,540	2.6%
CAM:	\$ 960	0.1%
Property Tax:	\$ 984	0.1%
Local Advertising:	\$ 353	0.1%
Nat'l Advertising:	\$ 42,369	6.0%
Royalty:	\$ 38,838	5.5%
Insurance:	\$ 5,304	0.8%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 14,123	2.0%
Professional Services:	\$ 4,000	0.6%
Permits & Licenses:	\$ 1,800	0.3%
Cash Over/Short:	\$ 706	0.1%
Driver Car Allowance	\$ 19,581	2.8%
Employee Benefits:	\$ 6,250	0.9%
Other G&A:	\$ 2,701	0.4%
Total Expenses:	\$ 572,110	81.0%
Managed Cash Flow:	\$ 134,042	19.0%

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**CONFIDENTIAL Executive Summary**

Purchase Price: \$899,000 For the package  
 Total Annual Sales\*: \$513,392  
 Inventory: \$3,367  
 Managed Cash Flow\*\*: \$55,205

**Hungry Howie's #2322**  
**4851 Rice Mine Rd**  
**Tuscaloosa, AL 35406**



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Franchise Agreement Expiration: 2029  
 Royalty: 5.5%  
 Remodel Requirements: None

Transfer Fee: \$3,000  
 Advertising: 6.0%

Training Location: Detroit, MI  
 Training Period: 4 weeks

**Lease Information:**

Monthly Base Rent: \$1,732  
 Percentage Rent: None  
 Expiration: 11/30/2024

Options: 2 through 2029  
 CAM: \$400  
 Monthly Property Tax: \$200

Security Deposit: \$1,827  
 Real Property Available: No  
 Increases: 3% annually

**Location Details:**

Business Established: 2008  
 Owner Since: July 2018  
 Hours of Operation: 11a - 11p

Building Type: Inline  
 Seating: 4  
 Licenses Needed: Business, health

Building Size: 1,600 SF  
 Employees: 10  
 Equipment Value: \$100,000

Inline store located in the newer Shops of Lake Tuscaloosa plaza. This plaza also contain a Publix grocery store, Spirits Wine Store, Tru Fit 24-7 and nail salon, amongst others. An elementary school and Lake Tuscaloosa are located behind this plaza. CVS and a Marathon gas station are located on the corner and residential properties surround the area. This location has an upgraded POS System and new equipment package.

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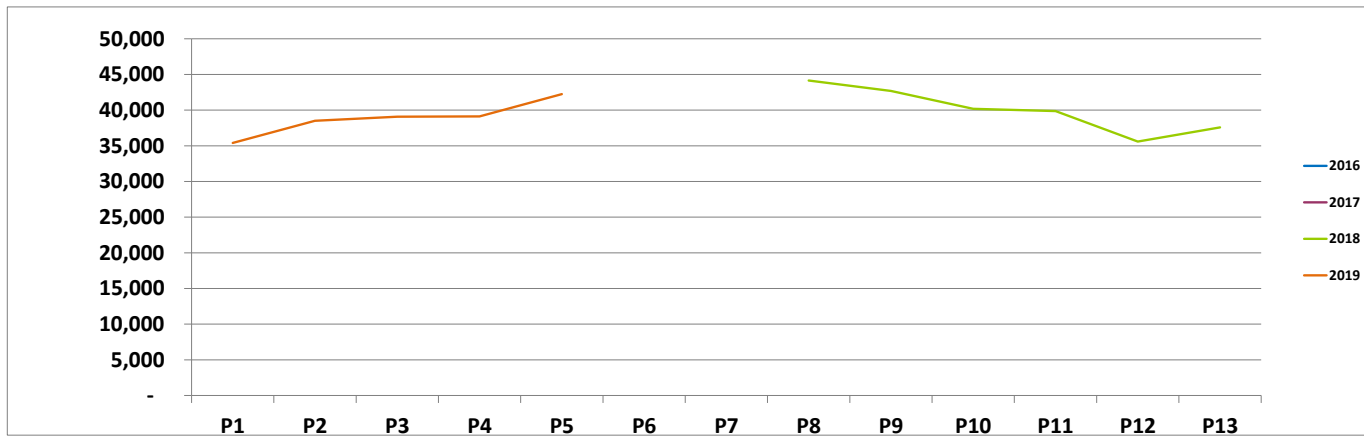




MONTHLY SALES

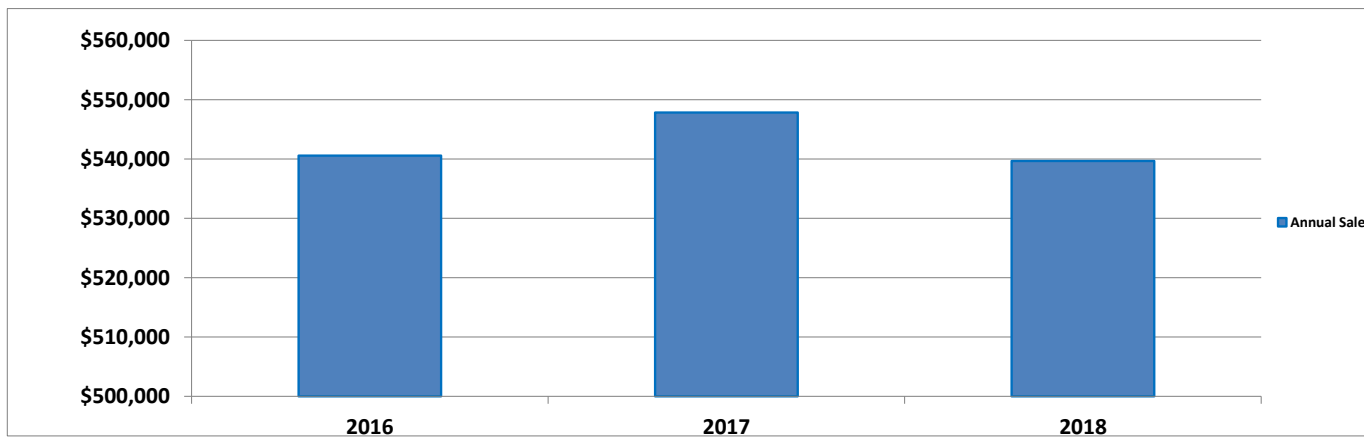
Hungry Howie's #2322

	P1	P2	P3	P4	P5	P6	P7	P8	P9	P10	P11	P12	P13	TOTAL
2018	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$44,148	\$42,693	\$40,181	\$39,872	\$35,594	\$37,583	\$240,071
2019	\$35,399	\$38,504	\$39,079	\$39,113	\$42,243	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$194,338
\$ +/-	\$35,399	\$38,504	\$39,079	\$39,113	\$42,243									\$194,338



ANNUAL SALES #2322

2016	2017	2018
\$540,565	\$547,836	\$539,671





## Hungry Howie's #2322 PROFORMA

	Extrapolated 13 Period Sales	
SALES	\$ 513,392	
COGS:	\$ 154,018	30.0%
Crew Labor:	\$ 124,241	24.2%
Workers Comp:	\$ 2,485	2.0%
Payroll Taxes:	\$ 15,530	12.5%
R&M:	\$ 7,701	1.5%
Non-Ingredient:	\$ 5,134	1.0%
Utilities:	\$ 22,035	4.3%
Rent:	\$ 20,784	4.0%
CAM:	\$ 4,800	0.9%
Property Tax:	\$ 2,400	0.5%
Personal Property Tax:	\$ 500	0.1%
Local Advertising:	\$ 513	0.1%
Nat'l Advertising:	\$ 30,804	6.0%
Royalty:	\$ 28,237	5.5%
Insurance:	\$ 4,342	0.8%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 11,808	2.3%
Professional Services:	\$ 4,000	0.8%
Permits & Licenses:	\$ 1,100	0.2%
Cash Over/Short:	\$ 513	0.1%
Driver Car Allowance	\$ 13,946	2.7%
Employee Benefits:	\$ 65	0.0%
Other G&A:	\$ 2,631	0.5%
Total Expenses:	\$ 458,187	89.2%
Managed Cash Flow:	\$ 55,205	10.8%

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