



CONFIDENTIAL Executive Summary



Purchase Price:	\$165,000
Total Annual Sales*:	\$704,621
Inventory:	\$4,000
Managed Cash Flow**:	\$138,204

Fatburger
11226 Fourth St., Ste 101
Rancho Cucamonga, CA 91730

* Trailing 12 Months Ending 8/31/2018

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Fatburger is a big, hearty, juicy, gourmet hamburger that uses fresh, 100% pure lean beef. Fatburgers are known for their homemade taste and for the spotless surroundings, friendly atmosphere and courteous service at Fatburger restaurants. Currently, Fatburger has over 200 locations open with an additional 350+ locations purchased for / under development worldwide. Fatburger requires a minimum net worth of \$1,500,000 (excluding automobiles, furnishings and personal residences), with a minimum of \$500,000 in liquid assets. Liquid assets are defined as those which can be converted to cash within thirty (30) days.

Franchise Agreement Expiration: 2024

Royalty: 5.0%

Remodel Requirements: None at this time

Transfer Fee: \$15,000

Advertising: 2.0%

Training Location: TBD

Training Period: 2 weeks

Lease Information:

Monthly Base Rent: \$8,562

Percentage Rent: N/A

Expiration: 10/2020

Options: 2x5yr

CAM: Included

Monthly Property Tax: Included

Security Deposit: \$8,562

Real Property Available: No

Increases: 5% every 5 yrs.

Location Details:

Business Established: 2005

Owner Since: 8/2014

Hours of Operation: M-Th 11a-8p, Fr-Sa 10p, Su 9p

Building Type: Inline, endcap

Seating: TBD

Licenses Needed: Business, Health

Building Size: 2,600 SF

Employees: 10

Equipment Value: \$100,000

Near the corner of Fourth St. and Milliken Ave. This Fatburger is an end cap unit. Part of a shopping area that also includes a nail salon, dry cleaners and UPS store. Surrounded by two large apartment complexes. Target and Kohl's are located across the street. Competitors in the area include Farmer Boys, Sonic Drive-In, In-N-Out Burger and Jack in the Box.

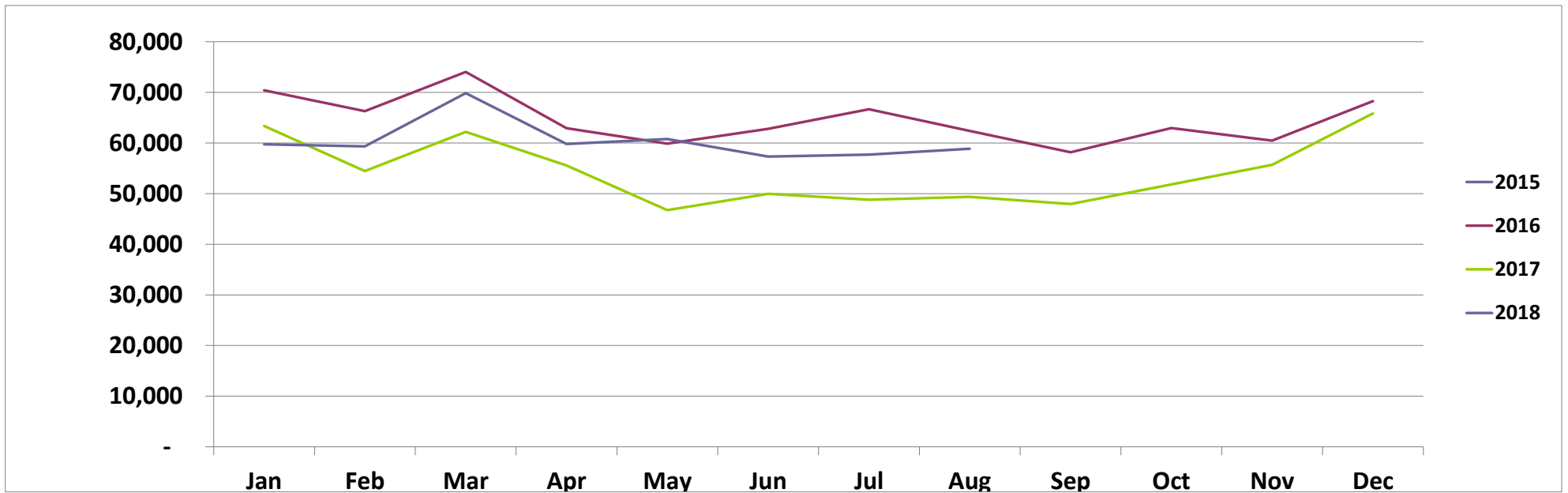
Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.

MONTHLY SALES

Fatburger

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
2016	\$70,409	\$66,296	\$74,025	\$62,913	\$59,866	\$62,789	\$66,656	\$62,385	\$58,165	\$62,948	\$60,470	\$68,278	\$775,200
2017	\$63,368	\$54,446	\$62,192	\$55,566	\$46,735	\$49,945	\$48,801	\$49,354	\$47,960	\$51,809	\$55,672	\$65,833	\$651,681
\$ +/-	(\$7,041)	(\$11,850)	(\$11,833)	(\$7,347)	(\$13,131)	(\$12,844)	(\$17,855)	(\$13,031)	(\$10,205)	(\$11,139)	(\$4,798)	(\$2,445)	(\$123,519)
% +/-	-10%	-18%	-16%	-12%	-22%	-20%	-27%	-21%	-18%	-18%	-8%	-4%	-16%
2017	\$63,368	\$54,446	\$62,192	\$55,566	\$46,735	\$49,945	\$48,801	\$49,354	\$47,960	\$51,809	\$55,672	\$65,833	\$651,681
2018	\$59,736	\$59,322	\$69,841	\$59,808	\$60,770	\$57,310	\$57,710	\$58,850					\$483,347
\$ +/-	(\$3,632)	\$4,876	\$7,649	\$4,242	\$14,035	\$7,365	\$8,909	\$9,496					\$52,940
% +/-	-6%	9%	12%	8%	30%	15%	18%	19%					12%





**Fatburger
PROFORMA**

Trailing 12 Months Ending 8/31/2018		
SALES	\$	704,621
COGS:	\$	183,201 26.0%
Crew Labor:	\$	91,601 13.0%
GM:	\$	40,000 5.7%
Workers Comp*:	\$	5,264 4.0%
Payroll Taxes*:	\$	18,424 14.0%
R&M:	\$	3,523 0.5%
Non-Ingredient:	\$	3,523 0.5%
Utilities:	\$	28,305 4.0%
Rent:	\$	102,744 14.6%
Personal Property Tax:	\$	1,000 0.1%
Local Advertising:	\$	1,762 0.3%
Nat'l Advertising:	\$	14,092 2.0%
Royalty:	\$	35,231 5.0%
Insurance:	\$	6,500 0.9%
Bank Charges:	\$	600 0.1%
Credit Card Fees:	\$	9,442 1.3%
Professional Services:	\$	4,500 0.6%
Pest Control:	\$	500 0.1%
Security:	\$	500 0.1%
Music:	\$	250 0.0%
Permits & Licenses:	\$	750 0.1%
Cash Over/Short:	\$	705 0.1%
Other G&A:	\$	14,000 2.0%
Total Expenses:	\$	566,417 80.4%
Other Income:	\$	- 0.0%
Managed Cash Flow:	\$	138,204 19.6%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.