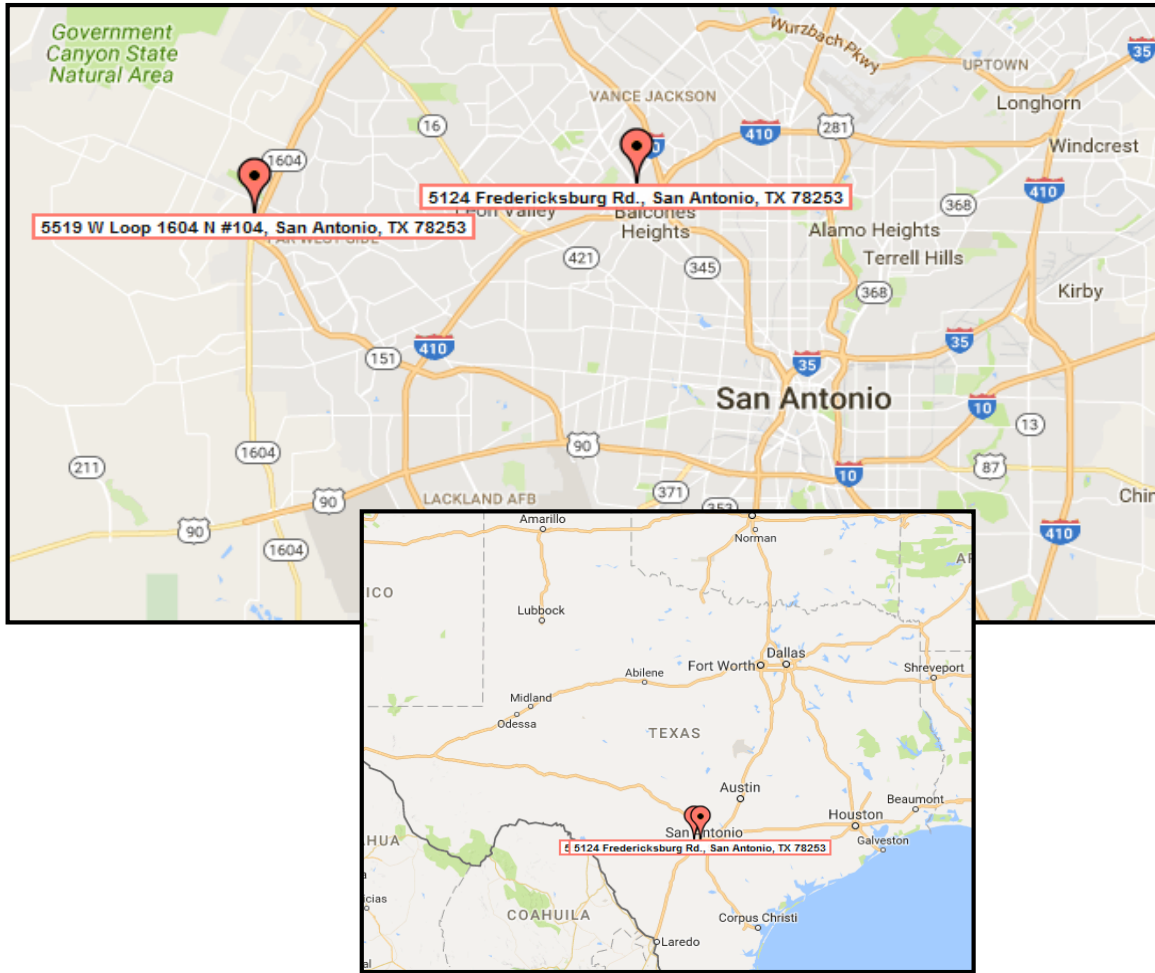




Edible Arrangements
2 Units in San Antonio, TX
Price for Package: \$225,000



Stores are less than 20 minutes apart. Cash Flow figures assume owner is manager at one of the stores.

2 vehicles are used for the business. One is included in sale; other to be purchased separately.

Stores can be sold separately for \$115K each

Store	Trailing 12 Months Ending 4/30/2019	Cash Flow
#826 5124 Fredericksburg Rd	\$447,031	\$75,748
#1158 5519 W. Loop 1604 #104	\$462,524	\$30,575
TOTAL	\$909,555	\$106,324



CONFIDENTIAL Executive Summary



Purchase Price for Package:	\$225,000
Total Annual Sales*:	\$447,031
Inventory:	\$7,500
Cash Flow**:	\$75,748

Edible Arrangements- 826
#826 5124 Fredericksburg Rd
San Antonio, TX, 78253

* Trailing 12 Months Ending 4/30/2019

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Edible Arrangements was founded in East Haven Connecticut in 1999. Franchising since 2001, the brand now has 1088 stores in the US and 116 stores abroad, and is the leader in fresh fruit bouquets.

Franchise Agreement Expiration: 2027

Royalty: 5.0%

Remodel Requirements: Remodel recently completed

Transfer Fee: \$10,000

Advertising: 5.0%

Training Location: CT and local

Training Period: 2 weeks

Lease Information:

Monthly Base Rent: \$2,636

Percentage Rent: None

Expiration: 10/31/2022

Options: None

CAM: Included

Monthly Property Tax: Included

Security Deposit: None

Real Property Available: No

Increases: \$1944 in Nov 2019

Location Details:

Business Established: 3/7/2007

Owner Since: 3/7/2007

Hours of Operation: 7 days

Building Type: Inline

Seating: None

Licenses Needed: Business, health

Building Size: 1200 SF

Employees: 8

Located in strip center near the corner of Callaghan Rd. Other tenants include Great Clips, Cricket Wireless, and Thai Basil restaurant. 2019 Nissan NV200 to be purchased separately.

Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.



Edible Arrangements- 826 PROFORMA

Trailing 12 Months Ending 4/30/2019		
SALES	\$ 447,031	
COGS:	\$ 97,587	21.8%
Crew Labor:	\$ 67,055	15.0%
Store Manager:	Assume Owner manages this store	
Workers Comp*:	\$ 805	1.2%
Payroll Taxes*:	\$ 5,498	8.2%
R&M:	\$ 6,035	1.4%
Non-Ingredient:	\$ 2,906	0.7%
Utilities:	\$ 12,910	2.9%
Rent:	\$ 31,632	7.1%
Personal Property Tax:	\$ 725	0.2%
Local Advertising:	\$ 894	0.2%
Nat'l Advertising:	\$ 22,352	5.0%
Royalty:	\$ 22,352	5.0%
Online EA Fees:	\$ 30,725	6.9%
Equipment Lease:	\$ -	0.0%
Insurance:	\$ 7,375	1.6%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 1,788	0.4%
Professional Services:	\$ 3,000	0.7%
Outside Services:	\$ 29,520	6.6%
Laundry/Uniforms:	\$ 210	0.0%
Pest Control:	\$ 665	0.1%
Security:	\$ 2,810	0.6%
Sales Tax:	\$ 37,620	8.4%
Permits & Licenses:	\$ 415	0.1%
Cash Over/Short:	\$ 447	0.1%
Automobile Expense:	\$ 7,450	1.7%
Employee Benefits:	\$ 600	0.1%
Other G&A:	\$ 4,083	0.9%
Total Expenses:	\$ 398,058	89.0%
Other Income:	\$ 26,775	6.0%
Cash Flow:	\$ 75,748	16.9%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.



CONFIDENTIAL Executive Summary

Purchase Price for Package:	\$225,000
Total Annual Sales*:	\$462,524
Inventory:	\$5,000
Cash Flow**:	\$30,575

Edible Arrangements- 1158
#1158 5519 W. Loop 1604 #104
San Antonio, TX



* Trailing 12 Months Ending 4/30/2019

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Edible Arrangements was founded in East Haven Connecticut in 1999. Franchising since 2001, the brand now has 1088 stores in the US and 116 stores abroad, and is the leader in fresh fruit bouquets.

Franchise Agreement Expiration: 1/2020
Royalty: 5.0%

Transfer Fee: \$10,000
Advertising: 5.0%

Training Location: CT and local
Training Period: 2 weeks

Remodel Requirements: No remodels required at this time

Lease Information:

Monthly Base Rent: \$3,645
Percentage Rent: None
Expiration: 8/31/2020

Options: None
CAM: Included
Monthly Property Tax: Included

Security Deposit: \$2,877
Real Property Available: No
Increases:

2020

Location Details:

Business Established: 3/8/2009
Owner Since: 3/8/2009
Hours of Operation: 7 days

Building Type: Shopping Center
Seating: None
Licenses Needed: Business, Health

Building Size: 1231 SF
Employees: 7

Located at the corner of Hwy 151 in a huge shopping center including JC Penney, Michaels, Ross, Target, Best Buy and other large retailers. 2015 Nissan NV included in sale.

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Edible Arrangements- 1158 PROFORMA

Trailing 12 Months Ending 4/30/2019			
SALES	\$	462,524	
COGS:	\$	93,199	20.2%
Crew Labor:	\$	60,729	13.1%
Store Manager:	\$	30,000	6.5%
Workers Comp*:	\$	1,089	1.2%
Payroll Taxes*:	\$	7,440	8.2%
R&M:	\$	3,931	0.9%
Non-Ingredient:	\$	2,313	0.5%
Utilities:	\$	12,105	2.6%
Rent:	\$	43,744	9.5%
Personal Property Tax:	\$	500	0.1%
Local Advertising:	\$	925	0.2%
Nat'l Advertising:	\$	23,126	5.0%
Royalty:	\$	23,126	5.0%
Online EA Fees	\$	25,735	5.6%
Insurance:	\$	6,805	1.5%
Bank Charges:	\$	600	0.1%
Credit Card Fees:	\$	2,081	0.5%
Professional Services:	\$	4,500	1.0%
Outside Services:	\$	42,210	9.1%
Laundry/Uniforms:	\$	45	0.0%
Pest Control:	\$	610	0.1%
Security:	\$	3,370	0.7%
Sales Tax:	\$	33,310	7.2%
Permits & Licenses:	\$	1,515	0.3%
Cash Over/Short:	\$	463	0.1%
Automobile Expense:	\$	6,459	1.4%
Employee Benefits:	\$	1,295	0.3%
Other G&A:	\$	3,680	0.8%
Total Expenses:	\$	434,905	94.0%
Other Income:	\$	2,956	0.6%
Cash Flow:	\$	30,575	6.6%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

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