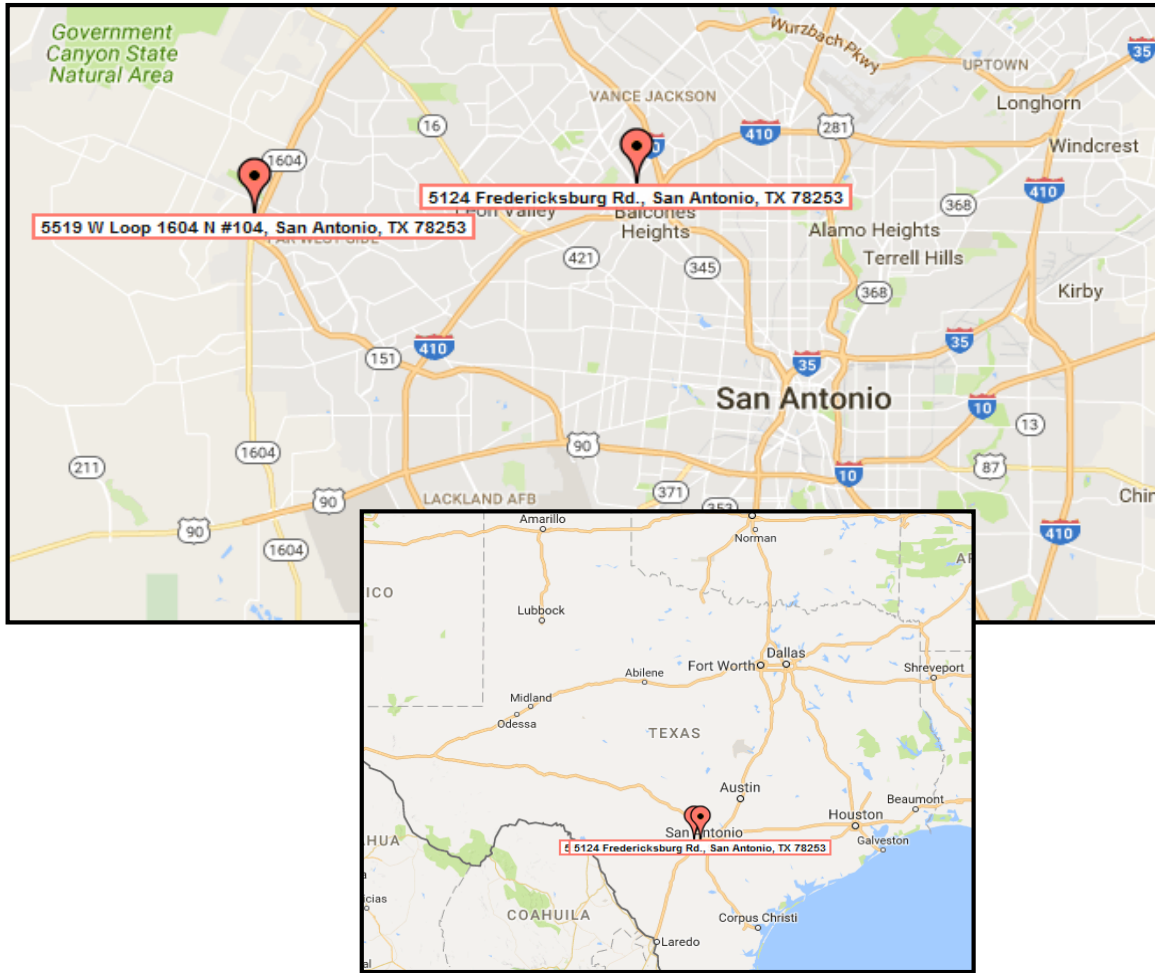




Edible Arrangements
2 Units in San Antonio, TX
Price for Package: \$225,000



Stores are less than 20 minutes apart. Cash Flow figures assume owner is manager at one of the stores. 2 vehicles are used for the business. One is included in sale; other to be purchased separately. Cash Flow figures assume lease payment for the other.

Stores can be sold separately for \$115K each

Store	Trailing 12 Months Ending 4/30/2019	Cash Flow
#826 5124 Fredericksburg Rd	\$447,031	\$68,570
#1158 5519 W. Loop 1604 #104	\$462,524	\$31,500
TOTAL	\$909,555	\$100,070



CONFIDENTIAL Executive Summary

Purchase Price for Package:	\$225,000
Total Annual Sales*:	\$447,031
Inventory:	\$7,500
Cash Flow**:	\$68,570

Edible Arrangements- 826
#826 5124 Fredericksburg Rd
San Antonio, TX, 78253



* Trailing 12 Months Ending 4/30/2019

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Edible Arrangements was founded in East Haven Connecticut in 1999. Franchising since 2001, the brand now has 1088 stores in the US and 116 stores abroad, and is the leader in fresh fruit bouquets.

Franchise Agreement Expiration: 2027

Transfer Fee: \$10,000

Training Location: CT and local

Royalty: 5.0%

Advertising: 5.0%

Training Period: 2 weeks

Remodel Requirements: Remodel recently completed

Lease Information:

Monthly Base Rent: \$2,636

Options: None

Security Deposit: None

Percentage Rent: None

CAM: Included

Real Property Available: No

Expiration: 10/31/2022

Monthly Property Tax: Included

Increases: \$1944 in Nov 2019

Location Details:

Business Established: 3/7/2007

Building Type: Inline

Building Size: 1200 SF

Owner Since: 3/7/2007

Seating: None

Employees: 8

Hours of Operation: 7 days

Licenses Needed: Business, health

Located in strip center near the corner of Callaghan Rd. Other tenants include Great Clips, Cricket Wireless, and Thai Basil restaurant. 2019 Nissan NV200 to be purchased separately.

Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.

2 vehicles are used for the business. One is included in sale; other to be purchased separately. Cash Flow figures assume lease payment for the other.



Edible Arrangements- 826 PROFORMA

Trailing 12 Months Ending 4/30/2019		
SALES	\$	447,031
COGS:	\$	97,587 21.8%
Crew Labor:	\$	67,055 15.0%
Store Manager:	Assume Owner manages this store	
Workers Comp*:	\$	805 1.2%
Payroll Taxes*:	\$	5,498 8.2%
R&M:	\$	6,035 1.4%
Non-Ingredient:	\$	2,906 0.7%
Utilities:	\$	12,910 2.9%
Rent:	\$	31,632 7.1%
CAM:	\$	- 0.0%
Property Tax:	\$	- 0.0%
Personal Property Tax:	\$	725 0.2%
Local Advertising:	\$	894 0.2%
Nat'l Advertising:	\$	22,352 5.0%
Royalty:	\$	22,352 5.0%
Online EA Fees:	\$	30,725 6.9%
Equipment Lease:	\$	- 0.0%
Insurance:	\$	7,375 1.6%
Bank Charges:	\$	600 0.1%
2 vehicles are used for the b	\$	1,788 0.4%
Professional Services:	\$	3,000 0.7%
Outside Services:	\$	29,520 6.6%
Laundry/Uniforms:	\$	210 0.0%
Pest Control:	\$	665 0.1%
Security:	\$	2,810 0.6%
Sales Tax:	\$	37,620 8.4%
2 vehicles are used for the b	\$	415 0.1%
Cash Over/Short:	\$	447 0.1%
Automobile Expense/Lease:	\$	14,629 3.3%
Employee Benefits:	\$	600 0.1%
Other G&A:	\$	4,083 0.9%
Total Expenses:	\$	405,236 90.7%
Other Income:	\$	26,775 6.0%
Cash Flow:	\$	68,570 15.3%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.



CONFIDENTIAL Executive Summary

Purchase Price for Package: \$225,000
 Total Annual Sales*: \$462,524
 Inventory: \$5,000
 Cash Flow**: \$31,500

Edible Arrangements- 1158
#1158 5519 W. Loop 1604 #104
San Antonio, TX



* Trailing 12 Months Ending 4/30/2019

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Edible Arrangements was founded in East Haven Connecticut in 1999. Franchising since 2001, the brand now has 1088 stores in the US and 116 stores abroad, and is the leader in fresh fruit bouquets.

Franchise Agreement Expiration: 1/2020

Transfer Fee: \$10,000

Training Location: CT and local

Royalty: 5.0%

Advertising: 5.0%

Training Period: 2 weeks

Remodel Requirements: No remodels required at this time

Lease Information:

Monthly Base Rent: \$3,645

Options: None

Security Deposit: \$2,877

Percentage Rent: None

CAM: Included

Real Property Available: No

Expiration: 8/31/2020

Monthly Property Tax: Included

Increases:

2020

Location Details:

Business Established: 3/8/2009

Building Type: Shopping Center

Building Size: 1231 SF

Owner Since: 3/8/2009

Seating: None

Employees: 7

Hours of Operation: 7 days

Licenses Needed: Business, Health

Located at the corner of Hwy 151 in a huge shopping center including JC Penney, Michaels, Ross, Target, Best Buy and other large retailers. 2015 Nissan NV included in sale.

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2 vehicles are used for the business. One is included in sale; other to be purchased separately. Cash Flow figures assume lease payment for the other.



**Edible Arrangements- 1158
PROFORMA**

Trailing 12 Months Ending 4/30/2019			
SALES	\$	462,524	
COGS:	\$	93,199	20.2%
Crew Labor:	\$	60,729	13.1%
Store Manager:	\$	30,000	6.5%
Workers Comp*:	\$	1,089	1.2%
Payroll Taxes*:	\$	7,440	8.2%
R&M:	\$	3,931	0.9%
Non-Ingredient:	\$	2,313	0.5%
Utilities:	\$	12,105	2.6%
Rent:	\$	43,744	9.5%
CAM:	\$	-	0.0%
Property Tax:	\$	-	0.0%
Personal Property Tax:	\$	500	0.1%
Local Advertising:	\$	-	0.0%
Nat'l Advertising:	\$	23,126	5.0%
Online EA Fees	\$	25,735	5.6%
Royalty:	\$	23,126	5.0%
Storage Unit:	\$	-	0.0%
Insurance:	\$	6,805	1.5%
Bank Charges:	\$	600	0.1%
2 vehicles are used for the b	\$	2,081	0.5%
Professional Services:	\$	4,500	1.0%
Outside Services:	\$	42,210	9.1%
Laundry/Uniforms:	\$	45	0.0%
Pest Control:	\$	610	0.1%
Security:	\$	3,370	0.7%
Sales Tax:	\$	33,310	7.2%
2 vehicles are used for the b	\$	1,515	0.3%
Cash Over/Short:	\$	463	0.1%
Automobile Expense:	\$	6,459	1.4%
Employee Benefits:	\$	1,295	0.3%
Other G&A:	\$	3,680	0.8%
Total Expenses:	\$	433,980	93.8%
Other Income:	\$	2,956	0.6%
Cash Flow:	\$	31,500	6.8%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

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