





**Del Taco  
PROFORMA**

	T12 Sales Thru 2/29/2016	
SALES	\$ 1,084,906	
COGS:	\$ 352,594	32.5%
Crew Labor:	\$ 233,255	21.5%
GM:	\$ 47,000	4.3%
Other Store Level Mgmt:	\$ -	0.0%
Workers Comp:	\$ 3,643	1.3%
Payroll Taxes:	\$ 26,344	9.4%
R&M:	\$ 19,528	1.8%
Non-Ingredient:	\$ 5,425	0.5%
Utilities:	\$ 44,500	4.1%
Rent:	\$ 114,000	10.5%
CAM:	\$ -	0.0%
Property Tax:	\$ -	0.0%
Personal Property Tax:	\$ 1,000	0.1%
Local Advertising:	\$ 2,170	0.2%
Nat'l Advertising:	\$ 43,396	4.0%
Royalty:	\$ 54,245	5.0%
Equipment Lease:	\$ -	0.0%
Insurance:	\$ 9,850	0.9%
Bank Charges:	\$ 1,000	0.1%
Credit Card Fees:	\$ 17,250	1.6%
Professional Services:	\$ 4,000	0.4%
Outside Services:	\$ -	0.0%
Laundry/Uniforms:	\$ 2,300	0.2%
Pest Control:	\$ -	0.0%
Security:	\$ -	0.0%
Music:	\$ 310	0.0%
Permits & Licenses:	\$ 275	0.0%
Cash Over/Short:	\$ 1,085	0.1%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Employee Benefits:	\$ -	0.0%
Other G&A:	\$ 160	0.0%
Total Expenses:	\$ 983,331	90.6%
Other Income:	\$ -	0.0%
Store Level Net Profit:	\$ 101,575	9.4%

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.