



**Papa John's #3624
PROFORMA**

Trailing 12 Months Ending 2/29/2016		
SALES	\$ 1,003,129	
COGS:	\$ 265,829	26.5%
Crew Labor:	\$ 211,660	21.1%
GM:	\$ 25,000	2.5%
Other Store Level Mgmt:	\$ 25,000	2.5%
Workers Comp*:	\$ 5,233	2.0%
Payroll Taxes*:	\$ 34,016	13.0%
R&M:	\$ 2,508	0.3%
Non-Ingredient:	\$ 2,006	0.2%
Utilities:	\$ 26,000	2.6%
Rent:	\$ 48,000	4.8%
CAM:	\$ -	0.0%
Property Tax:	\$ -	0.0%
Personal Property Tax:	\$ 500	0.0%
Local Advertising:	\$ 17,053	1.7%
Nat'l Advertising:	\$ 45,141	4.5%
Royalty:	\$ 55,172	5.5%
Equipment Lease:	\$ -	0.0%
Insurance:	\$ 13,000	1.3%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 18,056	1.8%
Professional Services:	\$ 4,500	0.4%
Outside Services:	\$ -	0.0%
Laundry/Uniforms:	\$ 500	0.0%
Pest Control:	\$ -	0.0%
Security:	\$ -	0.0%
Music:	\$ -	0.0%
Permits & Licenses:	\$ 1,200	0.1%
Cash Over/Short:	\$ 1,003	0.1%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Employee Benefits:	\$ -	0.0%
Delivery Mileage:	\$ 41,600	4.1%
Total Expenses:	\$ 843,578	84.1%
Other Income:	\$ -	0.0%
Store Level Net Profit:	\$ 159,551	15.9%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.



**Papa John's #3972
PROFORMA**

Trailing 12 Months Ending 2/29/2016		
SALES	\$ 653,094	
COGS:	\$ 178,295	27.3%
Crew Labor:	\$ 143,681	22.0%
GM:	\$ 25,000	3.8%
Other Store Level Mgmt:	\$ 10,000	1.5%
Workers Comp*:	\$ 3,574	2.0%
Payroll Taxes*:	\$ 21,442	12.0%
R&M:	\$ 3,265	0.5%
Non-Ingredient:	\$ 2,351	0.4%
Utilities:	\$ 27,600	4.2%
Rent:	\$ 42,000	6.4%
CAM:	\$ -	0.0%
Property Tax:	\$ -	0.0%
Personal Property Tax:	\$ 500	0.1%
Local Advertising:	\$ 6,531	1.0%
Nat'l Advertising:	\$ 29,389	4.5%
Royalty:	\$ 35,920	5.5%
Equipment Lease:	\$ -	0.0%
Insurance:	\$ 15,000	2.3%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 12,670	1.9%
Professional Services:	\$ 4,500	0.7%
Outside Services:	\$ -	0.0%
Laundry/Uniforms:	\$ 700	0.1%
Pest Control:	\$ -	0.0%
Security:	\$ -	0.0%
Music:	\$ -	0.0%
Permits & Licenses:	\$ 2,700	0.4%
Cash Over/Short:	\$ 653	0.1%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Employee Benefits:	\$ -	0.0%
Delivery Mileage:	\$ 26,600	4.1%
Total Expenses:	\$ 592,971	90.8%
Other Income:	\$ -	0.0%
Store Level Net Profit:	\$ 60,123	9.2%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

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