



CONFIDENTIAL Executive Summary



Purchase Price:	\$90,000	Kinder's Meats Deli BBQ
Total Annual Sales*:	\$524,627	3242 W. Grant Line Rd.
Inventory:	\$6,000	Tracy, CA 95304
Owner Operated Cash Flow**:	\$30,125	

* Trailing 12 Months Ending 9/30/2015

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Kinder's is a family run business founded in 1946 in the San Francisco Bay Area. In addition to store locations, Kinder's is well known in grocery stores across the country for its sauces and spices.

Franchise Agreement Expiration: n/a	Transfer Fee: n/a	Training Location: n/a
Royalty: n/a	Advertising: n/a	Training Period: n/a
Remodel Requirements: None		

Lease Information:

Monthly Base Rent: \$4,068	Options: Buyer to sign new lease	Security Deposit: \$4,950
Percentage Rent: n/a	CAM: included	Real Property Available: No
Expiration: 1/31/2016	Monthly Property Tax: included	Increases: n/a

Location Details:

Business Established:	Building Type: Inline	Building Size: 1800 SF
Owner Since: 2009	Seating: 43 inside, 12 outside	Employees: 9 P/T
Hours of Operation: 10am-8pm daily	Licenses Needed: business, health	

Located just off I-205 adjacent to Costco and WalMart Supercenter. Nearby competition includes Golden Corral, Subway, and Famous Dave's BBQ.

Remember you have agreed to keep all FranBizNetwork listings confidential.

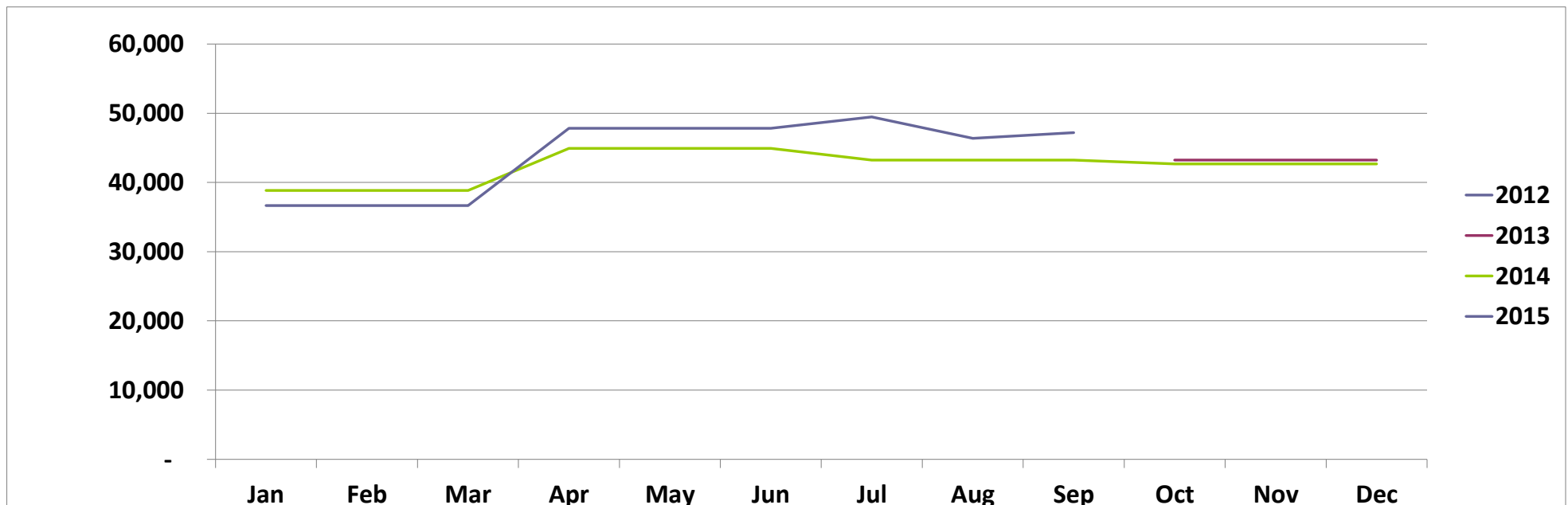
As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.



MONTHLY SALES

Kinder's Meats Deli BBQ (sales for 10/2013-6/2015 are quarterly divided by 3)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
2013	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$43,238	\$43,238	\$43,238	\$129,713
2014	\$38,847	\$38,847	\$38,847	\$44,924	\$44,924	\$44,924	\$43,241	\$43,241	\$43,241	\$42,686	\$42,686	\$42,686	\$509,093
\$ +/-	\$38,847	\$38,847	\$38,847	\$44,924	\$44,924	\$44,924	\$43,241	\$43,241	\$43,241	(\$552)	(\$552)	(\$552)	\$379,380
% +/-										-1%	-1%	-1%	292%
2014	\$38,847	\$38,847	\$38,847	\$44,924	\$44,924	\$44,924	\$43,241	\$43,241	\$43,241	\$42,686	\$42,686	\$42,686	\$509,093
2015	\$36,663	\$36,663	\$36,663	\$47,845	\$47,845	\$47,845	\$49,471	\$46,381	\$47,195	\$0	\$0	\$0	\$396,570
\$ +/-	(\$2,184)	(\$2,184)	(\$2,184)	\$2,920	\$2,920	\$2,920	\$6,230	\$3,140	\$3,954				\$15,534
% +/-	-6%	-6%	-6%	7%	7%	7%	14%	7%	9%				4%





Kinder's Meats Deli BBQ PROFORMA

Trailing 12 Months Ending 9/30/2015		
SALES	\$ 524,627	
COGS:	\$ 256,543	48.9%
Crew Labor:	\$ 91,810	17.5%
GM:	Assume Owner is GM	
Other Store Level Mgmt:	\$ -	0.0%
Workers Comp*:	\$ 4,453	4.9%
Payroll Taxes*:	\$ 11,779	12.8%
R&M:	\$ 3,253	0.6%
Non-Ingredient:	\$ 29,379	5.6%
Utilities:	\$ 20,000	3.8%
Rent:	\$ 48,816	9.3%
CAM:	\$ -	0.0%
Property Tax:	\$ -	0.0%
Personal Property Tax:	\$ 400	0.1%
Local Advertising:	\$ -	0.0%
Nat'l Advertising:	\$ -	0.0%
Royalty:	\$ -	0.0%
Insurance:	\$ 4,200	0.8%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 13,116	2.5%
Professional Services:	\$ 1,900	0.4%
Outside Services:	\$ 3,000	0.6%
Laundry/Uniforms:	\$ 650	0.1%
Pest Control:	\$ 600	0.1%
Security:	\$ 1,200	0.2%
Music:	\$ -	0.0%
Permits & Licenses:	\$ 2,280	0.4%
Cash Over/Short:	\$ 525	0.1%
Total Expenses:	\$ 494,502	94.3%
Other Income:	\$ -	0.0%
Store Level Net Profit:	\$ 30,125	5.7%

*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.