



### CONFIDENTIAL Executive Summary

Purchase Price:	\$350,000
Total Annual Sales*:	\$622,316
Inventory:	\$7,000
Owner Operated Cash Flow**:	\$122,990

**Wingstop Bossier City**  
**901 Benton Rd. #C**  
**Bossier City, LA 71111**



\* T12 Ending 12/2014

\*\* Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

#### Franchise Information:

Wingstop currently has over 500 locations and is continually ranked among the best franchise concepts in the nation.

Franchisor requires a minimum of \$400K net worth with at least \$200k in liquid assets. Restaurant experience is a plus but not necessary.

Franchise Agreement Expiration: 2/1/2022

Transfer Fee: \$7,500

Training Location: Texas

Royalty: 5.0%

Advertising: 2.0%

Training Period: 4 Weeks

Remodel Requirements: None at this time.

#### Lease Information:

Monthly Base Rent: \$2,677

Options: 1x5 year option

Security Deposit: \$0

Percentage Rent: N/A

CAM: N/A

Real Property Available: No

Expiration: 4/30/2018

Monthly Property Tax: \$283

Increases: 4/30/2018

#### Location Details:

Business Established: 12/1/2012

Building Type: Inline

Building Size:

Owner Since: 12/1/2012

Seating: 45

Employees: 10 F/T

Hours of Operation: Sun-Thu 11am-11pm, Fri-Sat 11am-12am

Licenses Needed: Business, Health

Bossier City is located in the Shreveport, LA metro area. Restaurant is located in strip center at busy intersection of Benton Rd. and E. Texas St.

**Remember you have agreed to keep all FranBizNetwork listings confidential.**

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.





**Wingstop Bossier City  
PROFORMA**

	<b>T12 Ending 12/2014</b>	
SALES	\$ 622,316	
COGS:	\$ 217,811	35.0%
Crew Labor:	\$ 105,794	17.0%
GM:	Assume Owner is GM	
Other Store Level Mgmt:	\$ -	0.0%
Workers Comp:	\$ 1,851	1.8%
Payroll Taxes:	\$ 9,521	9.0%
R&M:	\$ 9,335	1.5%
Non-Ingredient:	\$ 9,335	1.5%
Utilities:	\$ 29,000	4.7%
Rent:	\$ 37,000	5.9%
CAM:	\$ -	0.0%
Property Tax:	\$ 3,400	0.5%
Personal Property Tax:	\$ 1,000	0.2%
Local Advertising:	\$ 3,112	0.5%
Nat'l Advertising:	\$ 12,446	2.0%
Royalty:	\$ 31,116	5.0%
Equipment Lease:	\$ 525	0.1%
Insurance:	\$ 4,500	0.7%
Bank Charges:	\$ 1,200	0.2%
Credit Card Fees:	\$ 9,335	1.5%
Professional Services:	\$ 4,000	0.6%
Outside Services:	\$ -	0.0%
Laundry/Uniforms:	\$ 1,200	0.2%
Pest Control:	\$ 600	0.1%
Security:	\$ 850	0.1%
Music:	\$ 600	0.1%
Permits & Licenses:	\$ 500	0.1%
Cash Over/Short:	\$ 496	0.1%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Employee Benefits:	\$ 2,500	0.4%
Other Misc:	\$ 2,300	0.4%
Total Expenses:	\$ 499,326	80.2%
Other Income:	\$ -	0.0%
Store Level Net Profit:	\$ 122,990	19.8%

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.