



CONFIDENTIAL Executive Summary

Purchase Price: \$319,000
 Total Annual Sales*: \$605,584
 Inventory: \$7,000
 Owner Operated Cash Flow**: \$105,356

Wingstop #0276
140 Hidden Valley Pkwy.
Norco, CA 92880



* T13 Periods Thru P4 2015

** Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

Franchise Information:

Wingstop currently has over 500 locations and is continually ranked among the best franchise concepts in the nation.

Franchisor requires a minimum of \$400K net worth with at least \$200k in liquid assets. Restaurant experience is a plus but not necessary.

Franchise Agreement Expiration: 2016 with 10 yr option for \$12,500 fee

Transfer Fee: \$7,500

Training Location: Dallas TX

Royalty: 5.0%

Advertising: 2.5%

Training Period: 4 weeks

Remodel Requirements: None

Lease Information:

Monthly Base Rent: \$3,000

Options: 1x5 yr

Security Deposit: \$4,744

Percentage Rent: 0.00%

CAM: \$0

Real Property Available: No

Expiration: 4/19/2016

Monthly Property Tax: \$183

Increases: 3% annually

Location Details:

Business Established: 8/1/2006

Building Type: Inline

Building Size: 1136 SF

Owner Since: 8/1/2006

Seating: 34

Employees: 2 F/T, 11 P/T

Hours of Operation: Sun-Thu 11am-10pm, Fri-Sat 11am-11pm

Licenses Needed: Business, Health, Beer & Wine

Well-located just off of I-15 and Hidden Valley Pkwy. New growth all around, including a social service building going in across the street which will improve lunch business. Nearby competition includes McDonald's, Rubio's, and Volcano Hawaiian BBQ.

Remember you have agreed to keep all FranBizNetwork listings confidential.

As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.



**Wingstop #0276
PROFORMA**

	T13 Periods Thru P4 2015	
SALES	\$ 605,584	
COGS:	\$ 211,954	35.0%
Crew Labor:	\$ 109,005	18.0%
GM:	Assume Owner is GM	
Other Store Level Mgmt:	\$ -	0.0%
Workers Comp:	\$ 3,270	3.0%
Payroll Taxes:	\$ 12,754	11.7%
R&M:	\$ 8,478	1.4%
Non-Ingredient:	\$ 3,028	0.5%
Utilities:	\$ 22,500	3.7%
Rent:	\$ 36,000	5.9%
CAM:	\$ -	0.0%
Property Tax:	\$ 2,196	0.4%
Personal Property Tax:	\$ 500	0.1%
Local Advertising:	\$ 12,112	2.0%
Nat'l Advertising:	\$ 15,140	2.5%
Royalty:	\$ 30,279	5.0%
Equipment Lease:	\$ -	0.0%
Insurance:	\$ 3,500	0.6%
Bank Charges:	\$ 650	0.1%
Credit Card Fees:	\$ 12,112	2.0%
Professional Services:	\$ 4,500	0.7%
Outside Services:	\$ 9,300	1.5%
Laundry/Uniforms:	\$ 400	0.1%
Pest Control:	\$ -	0.0%
Security:	\$ 470	0.1%
Music:	\$ 1,475	0.2%
Permits & Licenses:	\$ -	0.0%
Cash Over/Short:	\$ 606	0.1%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Employee Benefits:	\$ -	0.0%
Other G&A:	\$ -	0.0%
Total Expenses:	\$ 500,228	82.6%
Other Income:	\$ -	0.0%
Store Level Net Profit:	\$ 105,356	17.4%

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.