



## CONFIDENTIAL Executive Summary



Purchase Price: \$169,000  
Total Annual Sales\*: \$480,590  
Inventory: \$3,000  
Owner Operated Cash Flow\*\*: \$67,375

**Round Table #454**  
**18518 Yorba Linda**  
**Yorba Linda, CA 92886**

\* Trailing 12 Months Ending 5/31/2015

\*\* Cash Flow is a net income projection based on trailing 12 months sales and expenses as stated on Seller's P&Ls. Adjustments are made to reflect brand norms for the region and/or expected increases/decreases in costs. Analysis is for proforma purposes only, Buyer should complete his own due diligence review. Ask your agent for summary of adjustments.

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### Franchise Information:

Round Table Pizza is the fifth largest pizza chain in the US with over 500 restaurants in nine western states and abroad. Headquartered in Concord, CA, 80% of Round Table restaurants are franchised. Restaurant management experience, good credit and \$500K net worth and \$200K liquid required.

Franchise Agreement Expiration: 8/31/2019

Royalty: 4.0%

Remodel Requirements: None at this time.

Transfer Fee: \$12,500

Advertising: 4.0%

Training Location: Near Buyer

Training Period: 4-8 weeks

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### Lease Information:

Monthly Base Rent: \$5,569

Percentage Rent: n/a

Expiration: 8/31/2019

Options: 1x5yr

CAM: \$1,500

Monthly Property Tax: \$73

Security Deposit: \$5,000

Real Property Available: No

Increases: none

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### Location Details:

Business Established:

Owner Since: 2004

Hours of Operation: Sun-Th 11a-9p, F-Sat 11a-11p

Building Type: Inline

Seating:

Licenses Needed: Business, health, beer & wine

Building Size: 3200 SF

Employees: 1 F/T, 8 P/T

Restaurant is located at the busy intersection of Lakeview and Yorba Linda Blvd. Nearby competition includes Ameci Pizza & Pasta, La Bettola, and several other restaurants. Yorba Linda is just outside of Anaheim in Orange County.

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**Remember you have agreed to keep all FranBizNetwork listings confidential.**

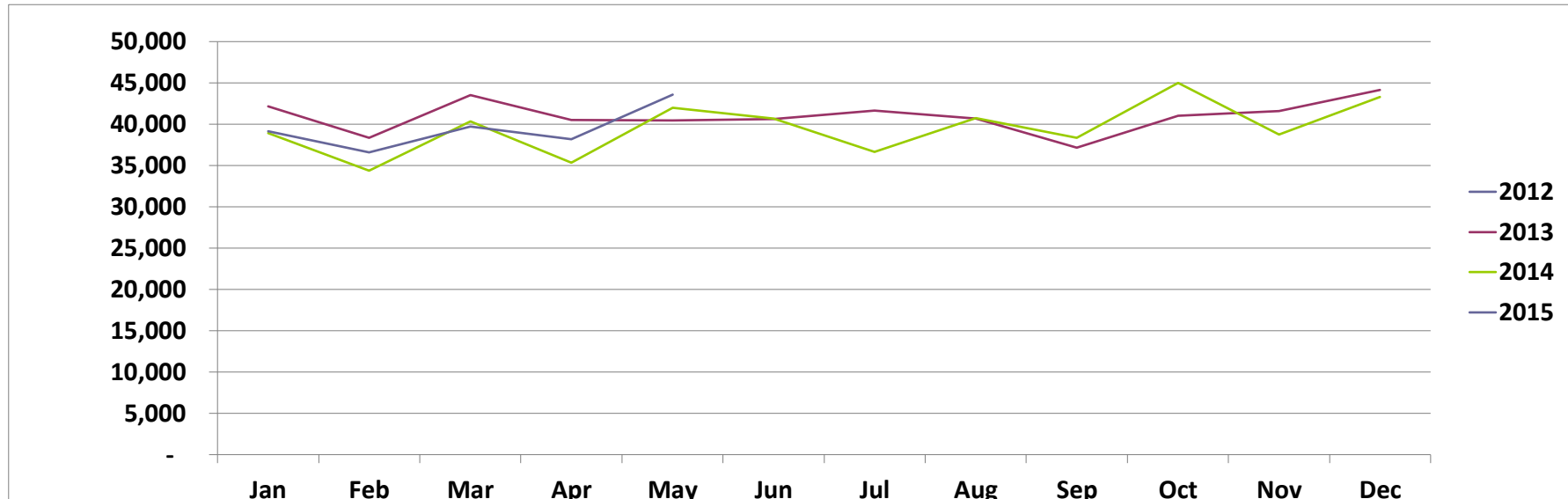
As a part of the due diligence process you are encouraged to contact other franchisees with questions about the brand, but remember you are bound by a confidentiality agreement and cannot share the location or any details about the business you are considering buying. Please direct any questions you might have for the Seller to your FranBizNetwork agent. Feel free to visit the location(s) as a customer, but be discreet and do not ask questions of employees, managers, or other customers. Please do not draw unnecessary attention to yourself, as rumors of a pending sale can hurt the business.



**MONTHLY SALES**

**Round Table #454**

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	TOTAL
<b>2012</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>2013</b>	\$42,150	\$38,360	\$43,483	\$40,515	\$40,455	\$40,610	\$41,627	\$40,647	\$37,124	\$41,016	\$41,596	\$44,117	\$491,700
<b>\$ +/-</b>	\$42,150	\$38,360	\$43,483	\$40,515	\$40,455	\$40,610	\$41,627	\$40,647	\$37,124	\$41,016	\$41,596	\$44,117	\$491,700
<b>% +/-</b>													#DIV/0!
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<b>2014</b>	\$38,915	\$34,347	\$40,322	\$35,305	\$41,949	\$40,670	\$36,619	\$40,712	\$38,345	\$45,006	\$38,762	\$43,279	\$474,231
<b>\$ +/-</b>	(\$3,235)	(\$4,013)	(\$3,161)	(\$5,210)	\$1,494	\$60	(\$5,008)	\$65	\$1,221	\$3,990	(\$2,834)	(\$838)	(\$17,469)
<b>% +/-</b>	-8%	-10%	-7%	-13%	4%	0%	-12%	0%	3%	10%	-7%	-2%	-4%
<b>2014</b>	\$38,915	\$34,347	\$40,322	\$35,305	\$41,949	\$40,670	\$36,619	\$40,712	\$38,345	\$45,006	\$38,762	\$43,279	\$474,231
<b>2015</b>	\$39,145	\$36,596	\$39,679	\$38,188	\$43,589	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$197,197
<b>\$ +/-</b>	\$230	\$2,249	(\$643)	\$2,883	\$1,640								\$6,359
<b>% +/-</b>	1%	7%	-2%	8%	4%								3%





**Round Table #454  
PROFORMA**

Trailing 12 Months Ending 5/31/2015		
SALES	\$ 480,590	
COGS:	\$ 117,745	24.5%
Crew Labor:	\$ 105,730	22.0%
GM:	Assume Owner-Operator	
Other Store Level Mgmt:	\$ -	0.0%
Workers Comp*:	\$ 3,172	3.0%
Payroll Taxes*:	\$ 13,745	13.0%
R&M:	\$ 2,884	0.6%
Non-Ingredient:	\$ 2,403	0.5%
Utilities:	\$ 23,000	4.8%
Rent:	\$ 66,828	13.9%
CAM:	\$ 18,000	3.7%
Property Tax:	\$ 876	0.2%
Personal Property Tax:	\$ 500	0.1%
Local Advertising:	\$ 1,201	0.3%
Nat'l Advertising:	\$ 19,224	4.0%
Royalty:	\$ 19,224	4.0%
Equipment Lease:	\$ 45	0.0%
Insurance:	\$ 8,000	1.7%
Bank Charges:	\$ 600	0.1%
Credit Card Fees:	\$ 7,689	1.6%
Professional Services:	\$ 4,000	0.8%
Outside Services:	\$ 1,000	0.2%
Laundry/Uniforms:	\$ 1,200	0.2%
Pest Control:	\$ -	0.0%
Security:	\$ 720	0.1%
Music:	\$ -	0.0%
Permits & Licenses:	\$ 2,200	0.5%
Cash Over/Short:	\$ 481	0.1%
Non-recurring expenses:	\$ -	0.0%
Personal Expenses:	\$ -	0.0%
Mgmt Fee/Owner Draw:	\$ -	0.0%
Dues & Subs:	\$ 250	0.1%
Other G&A:	\$ -	0.0%
Total Expenses:	\$ 420,715	87.5%
Other Income:	\$ 7,500	1.6%
Store Level Net Profit:	\$ 67,375	14.0%

\*Workers Comp and Payroll Taxes shown as a % of Total Labor.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.