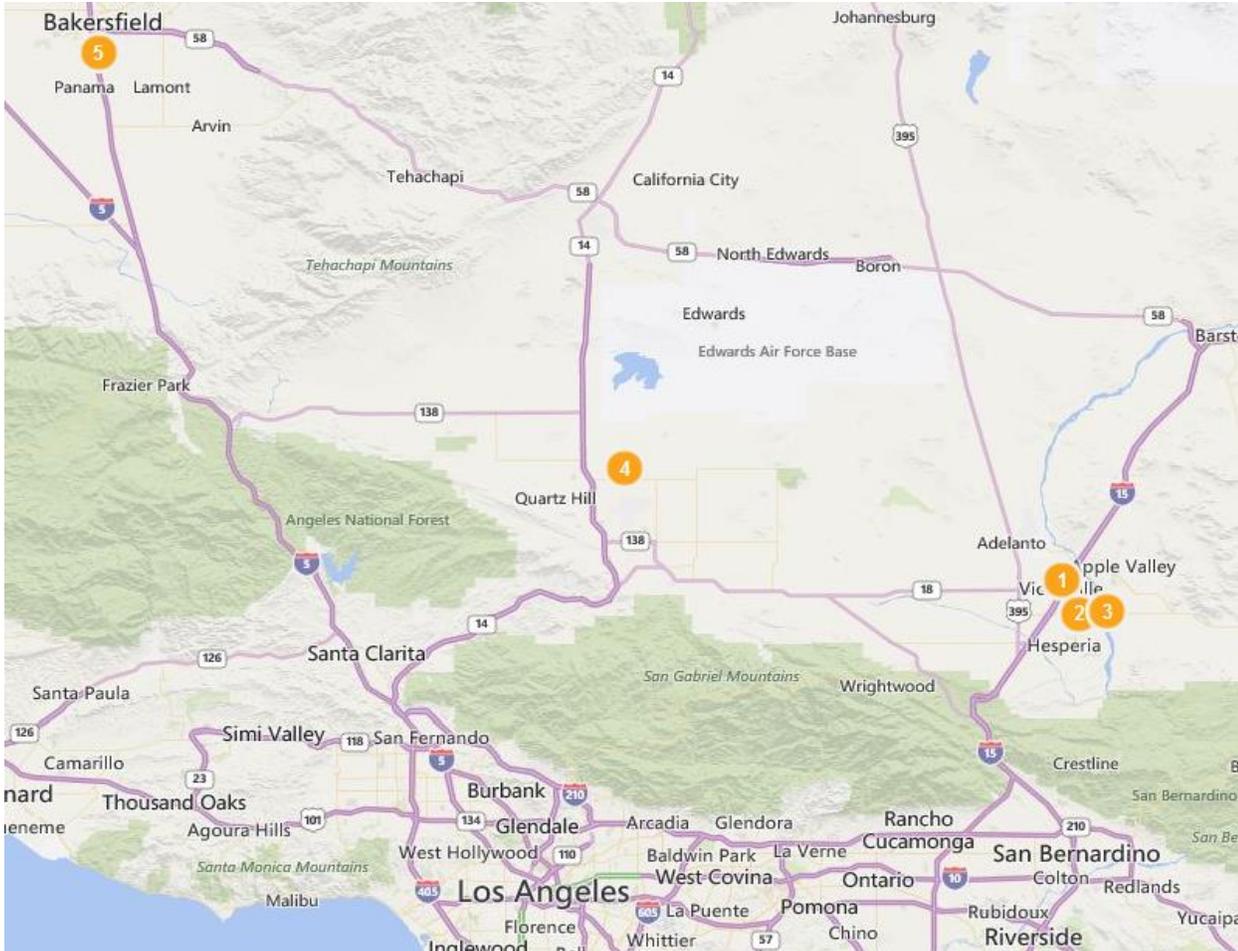


5 Papa John's SoCal \$1,119,000



Papa John's is the 3rd largest take-out and delivery pizza chain in the U.S. with over 3,300 units in all 50 U.S. states and 30 international markets. New franchisees must have a minimum of \$150K net worth and \$50K liquid, plus sufficient resources to make the purchase. Restaurant experience preferred but not required. Relevant general management experience required for Operator. 6 weeks of training in KY required.

From Bakersfield to Lancaster is about 1 hour 20 min. From Lancaster to Apple Valley is another 1 hour 20 min. Price does not include inventory of about \$3K/store and transfer fees of \$4K/store.

Store	YE 2014 Sales
1- Victorville	\$872,229
2- Hesperia	\$670,294
3- Apple Valley	\$720,013
4- Lancaster	\$519,757
5- Bakersfield	\$396,670
TOTAL	\$3,178,963
YE 2014 Adj EBITDA	\$301,192

PJ 5 Bakersfield
Sales History

Store*	YE 2012 Sales	YE 2013 Sales	% Change	YE 2014 Sales	% Change	T13 Sales Thru P2 2015	% Change from YE 2013 to T13 2014 thru P11
PJ #3183 Victorville 15683 Roy Rogers Dr. Victorville, CA 92394	\$944,460	\$916,716	-2.94%	\$872,229	-4.85%	\$873,580	0.15%
PJ #3307 Hesperia 17003 Bear Valley Rd. Hesperia, CA 92395	\$638,197	\$608,322	-4.68%	\$670,294	10.19%	\$675,768	0.82%
PJ #4209 Apple Valley 12218 Apple Valley Rd. Apple Valley, CA 92308	\$75,406	\$713,537		\$720,013	0.91%	\$725,626	0.78%
PJ #4359 Lancaster 1721 E. Avenue J Lancaster, CA 93535		\$192,292		\$519,757		\$519,183	-0.11%
PJ #4370 Bakersfield 2401 White Lane Bakersfield, CA 93304		\$42,172		\$396,670		\$391,261	-1.36%
TOTAL	\$1,658,063	\$2,473,039		\$3,178,963		\$3,185,418	0.20%

*Victorville and Hesperia opened in 2009

Apple Valley opened P13 2012

Lancaster opened P9 2013

Bakersfield opened P12 2013.

Executive Summary materials were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.

5 Papa John's SoCal Leases & Franchise Agreements

Store	YE 2014 Sales	Monthly Base Rent**	Annual Rent	As % of 2014 Sales	Lease Expiration	Lease Options	Franchise Agmt Expiration***	Royalty	Nat'l Adv
PJ #3183 Victorville	\$872,229	\$3,731	\$44,772	5.1%	1/1/2016	None	2019	5%	6.5%
PJ #3307 Hesperia	\$670,294	\$3,951	\$47,412	7.1%	3/31/2015	TBD	2019	5%	6.5%
PJ #4209 Apple Valley	\$720,013	\$3,669	\$44,028	6.1%	7/1/2017	1x5yr	2022	5%	6.5%
PJ #4359 Lancaster*	\$519,757	\$2,750	\$33,000	6.3%	8/1/2017	1x5yr	2023	5%	6.5%
PJ #4370 Bakersfield*	\$396,670	\$1,600	\$19,200	4.8%	8/1/2023	2x5 yr	2023	5%	6.5%
TOTAL	\$3,178,963	\$15,701	\$188,412	5.9%					

*Papa John's incentive program calls for no royalties for the first 18 months, the next 6 mos at 2%, the next 6 mos at 3%, then 5% for the remaining term. **Royalties for Lancaster and Bakersfield were recast at 3% in EBITDA calculations here. The royalty rate at Lancaster and Bakersfield is currently 0% but will graduate to 2% in Feb 2015.** The incentive also included new ovens.

**All leases call for annual 3% increases. Rent includes property taxes and building insurance.

***All stores need new POS, estimated at \$8K each. Franchise agreements may be renewed for another 10 year term for a min of \$4K.

Executive Summary materials were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.

5 Papa John's SoCal COGS, Labor

YE 2014	PJ #3183 Victorville	PJ #3307 Hesperia	PJ #4209 Apple Valley	PJ #4359 Lancaster	PJ #4370 Bakersfield	TOTAL
Sales	\$866,913	\$667,085	\$716,336	\$518,391	\$395,357	\$3,164,082
COGS *	32.8%	32.8%	29.3%	31.0%	34.3%	33.0%
Labor**	31.2%	32.3%	32.2%	33.9%	36.7%	32.2%

* Avg. food costs for Papa John's is 31.2%, according to 2014 FDD.

COGS above includes \$35K in uncategorized expenses split evenly over 5 stores.

**Labor includes Crew, GMs at each store who are paid \$11/hr, bonuses and payroll taxes, mileage, payroll processing fees.

Avg. total labor cost for Papa John's is 29.3%, according to 2014 FDD.

Figures do not include District Manager who currently makes \$64K/yr. DM may be available to work for new Owner.

Labor does not include workers comp.

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.

5 Papa John's SoCal 2014 EBITDA Analysis

YE 2014	Gibbs Pizza Inc. (uncategorized)	PJ #3183 Victorville	PJ #3307 Hesperia	PJ #4209 Apple Valley	PJ #4359 Lancaster	PJ #4370 Bakersfield	TOTAL	%
Sales	\$ 4,812.00	\$ 866,913	\$ 667,085	\$ 716,336	\$ 518,391	\$ 395,357	\$3,168,894	100.0%
Net Income	\$ (265,023.00)	\$129,075	\$79,456	\$102,658	\$76,524	\$59,433	\$182,123	5.7%
<i>Adjustments</i>								
Add back DM Salary*		\$12,800	\$12,800	\$12,800	\$12,800	\$12,800	\$64,000	2.0%
Adj. Royalties**					-\$15,552	-\$11,861	-\$27,412	-0.9%
Adj. Insurance***	\$ 70,278						\$70,278	2.2%
Adj. Phone, Utilities****	\$ 8,941						\$8,941	
Meals & Entertainment	\$ 3,262						\$3,262	
<i>Total Adjustments</i>	\$ 82,481	\$12,800	\$12,800	\$12,800	-\$2,752	\$939	\$119,069	3.8%
Adj EBITDA for YE 2014	\$ (182,542)	\$141,875	\$92,256	\$115,458	\$73,772	\$60,373	\$301,192	9.5%

* District Manager salary not a store-level expense. He currently earns \$64K annually.

**Papa John's incentive program for new stores calls for no royalties for the first 18 months, the next 6 mos at 2%, the next 6 mos at 3%, then 5% for the remaining term. The royalty rate at Lancaster and Bakersfield is currently 0% but will graduate to 2% in Feb 2015. Royalties at those locations were recast at 3% in EBITDA calculations here. The incentive also included new ovens at Lancaster and Bakersfield.

*** Seller's insurance expense is much higher than norm, recast to \$85K annually, including W/C.

**** Non-store level utilities and phone expense

Executive Summary materials and Proforma were derived from documents provided by Seller and were prepared by FranBizNetwork to help prospective Buyers complete a summary review. These materials should not replace the Buyer's review of actual books and records and a thorough due diligence process. Buyers should not rely on these materials as definitive, but should instead consult the actual due diligence documents.